



**Department
of Health**

Updated Fiscal Agent Data

**EICC Meeting
June 22, 2023**

Introduction

- Report on the progress of the State Fiscal Agent in the Early Intervention Program
- Update information from previous EICC meeting
- Topics to be discussed include:
 - Enrollment
 - Provider Capacity
 - Timeliness of Payments
 - Insurance and Medicaid Reimbursement

Data Sources

- Claims submitted April 1, 2013 to present
 - NYEIS data as of May 22, 2023
 - KIDS data as of June 30, 2016
 - EIFS data as of July 13, 2015
 - State Fiscal Agent data as of May 18, 2023

Enrollment

Children with an IFSP

By Quarter

| Quarter | 2019 | 2020 | 2021 | 2022 | 2023 |
|-----------------|--------|--------|--------|--------|--------|
| 1 st | 41,212 | 40,811 | 34,472 | 40,174 | 42,739 |
| 2 nd | 44,433 | 39,626 | 34,918 | 39,968 | |
| 3 rd | 48,089 | 42,096 | 43,400 | 48,583 | |
| 4 th | 39,132 | 32,995 | 37,922 | 40,184 | |

By Program Year

| Program Year (July 1-June 30) | Cumulative Count |
|----------------------------------|---------------------|
| 2018-2019 | 70,716* |
| 2019-2020 | 66,244* |
| 2020-2021 | 64,922* |
| 2021-2022 | 68,393* |
| 2022-2023 | 65,192** |

*Data consistent with the Federal 618 tables.

** NYEIS Data as of 5/22/2023, reflecting children with IFSPs as of March 31, 2023 – three fully completed quarters of Program Year 2022-2023.



Capacity : Rendering & Billing Providers

| | Q4 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | Q1 2023 |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Rendering Therapist* | 12,030 | 12,071 | 12,469 | 13,113 | 12,934 | 12,787 | 12,948 | 13,433 | 12,831 | 12,963 |
| Billing Provider* | 838 | 827 | 831 | 852 | 835 | 839 | 849 | 855 | 838 | 844 |
| Ratio of Child to Rendering | 4.20 | 3.96 | 4.09 | 4.26 | 4.38 | 4.36 | 4.52 | 4.62 | 4.57 | 4.44 |

* Some billing providers are also rendering providers (counts not mutually exclusive).

Full Provider Payment for All Claims

| | Q4 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | Q1 2023 |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Claims Submitted (*1,000,000) | 1.716 | 1.771 | 2.097 | 2.168 | 2.009 | 2.037 | 2.333 | 2.342 | 2.015 | 2.217 |
| Claims Paid in Full (*1,000,000) | 1.643 | 1.708 | 2.064 | 2.158 | 1.983 | 1.974 | 2.290 | 2.304 | 1.977 | 2.175 |
| Mean Days | 18 | 18 | 24 | 26 | 24 | 22 | 20 | 46 | 22 | 20 |
| Median Days | 13 | 13 | 23 | 24 | 24 | 24 | 22 | 33 | 24 | 23 |
| 90 th % Days | 32 | 33 | 36 | 38 | 37 | 34 | 31 | 108 | 36 | 32 |
| Percent Unpaid | 1.99% | 1.86% | 1.14% | 1.38% | 1.43% | 1.09% | 0.42% | 0.90% | 1.26% | 1.85% |

Timeliness is calculated as the number of days from the date the claim is submitted to the Early Intervention Program (NYEIS) to the date the claim is paid in full by all payers.

Provider Submission of Claims

| | Q4 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | Q1 2023 |
|----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Claims Submitted (*1,000,000) | 1.716 | 1.771 | 2.064 | 2.168 | 2.009 | 2.037 | 2.333 | 2.342 | 2.015 | 2.217 |
| Mean Days from Date of Service | 29 | 27 | 25 | 28 | 29 | 27 | 25 | 26 | 26 | 25 |
| Median Days from Date of Service | 22 | 21 | 20 | 22 | 21 | 20 | 19 | 20 | 19 | 18 |
| 90 th % Days | 62 | 56 | 54 | 59 | 63 | 57 | 54 | 58 | 59 | 55 |

Timeliness is calculated as the number of days from the date the service was provided to the date the claim was submitted to the Early Intervention Program (NYEIS or EIBilling.com).



Commercial Insurance Reimbursement

Represents all claims that were submitted to commercial insurance.

| Year | Quarter | Claims Submitted to Commercial Insurance | Claims Paid by Commercial Insurance | Percent Reimbursed |
|------|---------|--|-------------------------------------|--------------------|
| 2020 | 1 | \$17,538,624.00 | \$1,831,319.76 | 10.44% |
| | 2 | \$13,157,008.00 | \$2,304,899.68 | 17.52% |
| | 3 | \$13,991,635.25 | \$2,297,295.58 | 16.42% |
| | 4 | \$13,293,069.48 | \$2,199,908.10 | 16.55% |
| 2021 | 1 | \$14,594,048.50 | \$1,955,207.92 | 13.40% |
| | 2 | \$16,438,638.00 | \$2,572,039.16 | 15.65% |
| | 3 | \$16,307,801.16 | \$2,799,975.45 | 17.17% |
| | 4 | \$14,806,667.03 | \$2,636,170.58 | 17.80% |
| 2022 | 1 | \$12,644,260.50 | \$1,703,470.29 | 13.47% |
| | 2 | \$244,312.50 | \$15,712.10 | 6.43% |
| | 3 | \$63,101.00 | \$660.09 | 1.05% |
| | 4 | \$19,344.28 | \$910.20 | 4.71% |
| 2023 | 1 | \$20,940.00 | \$3,058.02 | 14.60% |



Medicaid Reimbursement

Excludes
Transportation
Respite and
Assistive
Technology
Devices

| Year | Quarter | Claims Submitted to Medicaid | Claims Paid by Medicaid | Percent Reimbursed |
|------|---------|------------------------------|-------------------------|--------------------|
| 2020 | 1 | \$94,300,241.41 | \$72,156,122.18 | 76.52% |
| | 2 | \$70,172,051.81 | \$48,268,973.64 | 68.79% |
| | 3 | \$76,744,652.35 | \$53,202,966.43 | 69.32% |
| | 4 | \$72,761,950.17 | \$51,340,541.36 | 70.56% |
| 2021 | 1 | \$80,237,658.76 | \$57,944,876.56 | 72.22% |
| | 2 | \$92,391,264.15 | \$66,789,922.71 | 72.29% |
| | 3 | \$97,378,171.30 | \$69,890,535.21 | 71.77% |
| | 4 | \$90,361,492.53 | \$65,938,293.03 | 72.97% |
| 2022 | 1 | \$92,980,252.73 | \$67,620,177.09 | 72.73% |
| | 2 | \$105,932,661.94 | \$77,021,596.93 | 72.71% |
| | 3 | \$106,292,663.26 | \$77,506,117.98 | 72.92% |
| | 4 | \$93,598,329.87 | \$68,682,588.41 | 73.38% |
| 2023 | 1 | \$103,270,949.14 | \$75,154,288.85 | 72.77% |

