

ATTACHMENT 9 FEE SCHEDULES

Fee Schedule A

Fee Schedule A compiles the costs for all Contractor activities.

Fee Schedule A-1: Fixed Initial Setup Fee

In Fee Schedule A-1, the Vendor must specify a fixed price to provide initial setup services for the Seed-to-Sale Software-as-a-Service (SaaS). This will include Requirements Analysis, Solution Design, Configuration, Integration with other Systems, Testing, Training, Go-Live and Post-Go-Live Support services as outlined in Section XIII Deliverables.

Fee Schedule A-2: SaaS Subscription Fee

In Fee Schedule A-2, the Vendor must specify a monthly subscription fee for the SaaS based on number of users. The monthly subscription fee must be specified and remain fixed for months five (5) through thirty six (36). At the end of month 36, contract prices will be subject to a price increase or decrease of the lesser of three percent (3%) or the percent increase or decrease in the National Consumer Price Index for All Urban Consumers (CPI-U). See RFP Section XV. E. 3. Contract Pricing Increase and RFP Section XV. E. 4. Contract Extension Pricing

Fee Schedule A-3: System Change Management Project Staff Fee

In Fee Schedule A-3, the Vendor must specify the blended hourly rate. This blended rate should, at a minimum, include: a Project Lead, Subject Matter Expert, Business Analyst, Configuration Specialist which includes system integration, and a Tester. The hourly rate is a fully loaded rate and includes but is not limited to all personnel, overhead, indirect, travel, profit, equipment usage, and other miscellaneous costs. The proposed rate will remain fixed for month five (5) through thirty six (36). At the end of month 36, contract prices will be subject to a price increase or decrease of the lesser of three percent (3%) or the percent increase or decrease in the National Consumer Price Index for All Urban Consumers (CPI-U). See RFP Section XV. E. 3. Contract Pricing Increase and RFP Section XV. E. 4. Contract Extension Pricing. The State not make any guarantees regarding the use of System Change Project hours over the term of the contract. The anticipated numbers/quantities provided do not represent a commitment or guarantee to utilize a specific quantity of hours or level of services.

Fee Schedule A-4: Onboarding and/or Off-Boarding Registered Organization (RO) Fee

In Fee Schedule A-4, the Vendor must specify the cost to onboard an additional RO, including the four dispensing facilities associated with the RO, that needs to be brought on after the initial launch of the program. This price will also be used to off-board any registered organizations or registered organization facilities that cease operation. The State does not make any guarantees regarding the quantity of off-boarding or onboarding of ROs over the term of the contract. The proposed fee must be specified and remain fixed for months five (5) through thirty six (36). At the end of month thirty six (36), contract prices will be subject to a price increase or decrease of the lesser of three percent (3%) or the percent increase or decrease in the National Consumer Price Index for All Urban Consumers (CPI-U). See RFP Section XV. E. 3. Contract Pricing Increase and RFP Section XV. E. 4. Contract Extension Pricing.

Fee Schedule A-5: Fixed Transition Fee

In Fee Schedule A-5, the Vendor must specify the fixed price to provide the transition services for the Seed-to-Sale SaaS as outlined in their Technical Proposal. This blended rate price must, at a minimum, include access to the system for appropriate staff and data exporting capabilities. This price will remain the same for the first 36 months of the contract. At the end of month 36, contract prices will be subject to a price increase or decrease of the lesser of three percent (3%) or the percent increase or decrease in the National Consumer Price Index for All Urban Consumers (CPI-U). See RFP Section XV. E. 3. Contract Pricing Increase and RFP Section XV. E. 4. Contract Extension Pricing.

Fee Schedule A

A-1 Fixed Initial Setup Fee

Fixed Initial Set-Up Fee	
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A-2: SaaS Subscription Fee

User Volume Band (1)	Number of months *	Monthly Subscription Fee
#Users: 1-100	32	
#Users: 101-250	32	
#Users: 251-500	32	
#Users: 501 and over	32	

(1) The State estimates the user band to fall within 101 and 250 users.

* Based on an estimated SaaS start date of four (4) months after the Contract start date, Contract Year 1 will only be for 8 months.

A-3: System Change Management Project Staffing Fee

	Month 5 - 36
Average Hourly Rate (1)(2)	
Estimated Hours (3)	1550
Total Cost (4)	

(1) This blended rate should, at a minimum, include: a Project Lead, Subject Matter Expert, Business Analyst, Configuration (including Integration) Specialist, and a Tester.

(2) The blended rate applies to the first 36 months. The blended rate for months 37-60 will be determined by applying CPI - See RFP Section XV. E. 3. Contract Pricing Increase.

(3) This is an estimated number of hours over the first 36 months of this contract. The State does not make any guarantees regarding the use of System Change Project hours over the term of the contract. An estimate of hours is shown in the table below.

(4) The Average Hourly Rate, multiplied by the Estimated Hours of 1550, equals Total Cost

Estimated Hours	
Months	Hours
0-12	100
13-24	1000
25-36	450
37-48	1000
49-60	450

A-4: Onboarding and/or Off-Boarding Registered Organization Fee

	Month 5 through 36
Per Registered Organization Fee	

A-5: Fixed Transition Fee

Fixed Transition Fee	
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