

Capital Restructuring Initiatives #2

Applicant Conference

February 4 and 8, 2008

**February 4: Governor Nelson A. Rockefeller
Empire State Plaza
Concourse Meeting Room 3
Albany**

**February 8: NYS Department of Health
90 Church Street, Room 4-PSC
New York City**

Competitive Procurement

- **Not structured like Phase 4**
- **Requirements of State Finance Law**
- **Adherence to procedures governing information to potential applicants**

Goals of Phase 7 RGA

- **Right-sizing of the health care delivery system;**
- **Elimination of duplicative health care services;**
- **Promotion of community-based care;**
- **Reducing the rate of increase of health care spending.**

Eligible Applicants

- **General hospital;**
- **Nursing home;**
- **Established Article 28 network;**
- **Certified home health agency;**
- **Assisted living program;**
- **Assisted living residence;**
- **Adult home;**
- **Enriched housing program;**
- **Hospice; and**
- **Active parent or co-operator of a hospital, nursing home, or CHHA.**

Priorities of the Commission

The Commission characterized its report (November 2006) as only a beginning and called for the further reconfiguration of health care facilities as a vital element in the ongoing development of a health care system more responsive to community needs.

Commission Priorities – Phase 7

- **Reduction of excess inpatient capacity;**
- **Reconfiguration of hospitals and nursing homes;**
- **Changes in governance;**
- **Foster innovation in the delivery of ambulatory services and community-based long-term care services.**

Eligible Costs – Restructuring

- **Capital costs to reconfigure infrastructure of hospitals and nursing homes;**
- **Equipment expense and capital acquisition costs associated with downsizing.**

Anti-trust Concerns

- **Process for active DOH supervision of project activities to ensure compatibility with State health policy goals.**

Eligible Costs - Closing

- **Discharge of existing long term debt;**
- **Security contracts building/equipment;**
- **Modifications to close building/wing;**
- **Employee related closure expenses;**
- **Demolition of buildings;**
- **Medical Records storage and transfer;**
- **Building insurance during the closure process;**
- **Medical Malpractice Insurance during closure.**

Basis of Awards

- **Implementing substantive change;**
- **Responding to impact of Commission-mandated closures and downsizing;**
- **Increasing access to care in a less restrictive setting;**
- **Proposing projects that are reasonable, cost-effective and financially feasible.**

Basis of Awards

- **Numerical Score**
 - **75% Technical**
 - **25% Financial**
- **Derived through uniform scoring criteria**

Application - Executive Summary

- A brief summary of the proposed project and how it will improve access to care and support the goals of the Commission

Community Need

Documented Community Need

- Health Status Indicators
- Providers and utilization
- Insurance Status
- Impact of Commission mandates

Objectives and Timeline

- **Objectives and Tasks**
 - **A description of objectives to be achieved in progressing toward the project's goal, with the tasks (sub-objectives) required to attain each objective.**
- **Timeline**
 - **Dates of completion for milestone objectives**

Monitoring Plan

- **Methodology to track progress within the project**
- **Feedback mechanism to identify barriers and make needed adjustments**

Project Budget

- **Project Expenses and Justification**
 - **Provide a detailed discussion of the reasonableness of each budgeted item.**

Project Budget

○ Project Fund Sources

- Identify and describe other sources of funding for the project, if any

Competitive Procurement

- **No negotiations or adjustments to project or budget once submitted**

Application Submission

- **Separate Technical and Financial**
 - **Two originals, signed**
 - **Four hard copies**
 - **Six Flash Drives or CDs with files in a pdf format**
- **By 3:00 p. m. April 3, 2008**