

**Consolidated HH/MCO Workgroup
Financial Feasibility Sub-committee**

October 16, 2013 Meeting Minutes

Attendees:

Pat Adams (Catholic Charities)	
Deirdre Astin (NYSDOH)	Christina Monty (Continuum)
Jessica Fear (VNSNY)	Deb Peartree (Greater Rochester HH)
Boris Filgorin (FEGS/CBC)	Andresa Person (VNSNY)
Jackie Friedman (NYC DOHMH)	Neil Pessin (VNSNY)
John Godfrey (AI)	Lou Santiago (United Buffalo CAN)
Lynn Hohmann (NYSDOH)	Mike Stolz
Nicole Jordan-Martin (BAHN/Montefiore)	Shari Suchoff (Maimonides)
Rebecca Krakauer (VNSNY)	

This second sub-committee meeting convened shortly after 1 p.m. The co-chairs (Jessica Fear and Nicole Jordan-Martin) led the proceedings. Discussion ensued as follows:

- I. Template financial models
 - a. As discussed at the initial sub-committee meeting, members of the sub-committee were requested to submit their stripped financial models to Nicole Jordan-Martin and Jessica Fear who were then to use such to generate a template financial model for review/discussion at today's meeting. However, only one financial model (used by upstate Health Homes' financial feasibility committee) was produced by Deb Peartree. Jessica Fear and Rebecca Krakauer projected the VNSNY model at today's meeting. The Bronx Accountable Healthcare Network's financial model is being stripped and will be delivered shortly.
 - b. The upstate health homes' financial model was further reviewed in detail and amended based on the sub-committee's input; other comments included:
 - Template models should be developed for lead and care management agencies respectively, as lead agencies will most likely focus on administrative expenses and not care management related expenses.
 - Deb Peartree suggested that the data be provided to a neutral 3rd party for analysis and blinding; this would also address any concerns about sharing of his information with a competitor organization—Deb believes that Alison Hamblin at Center for Healthcare Strategies would be open to taking this on. Deb Peartree will send a related note to Alison Hamblin with copy to Jessica Fear and Nicole Jordan-Martin. Deirdre Astin did not foresee NYSDOH having any issues with the engagement of CHCS but will check internally and advise.

- Additional considerations include: 3% administrative add on to managed care plan premiums; extension of legacy rates; transition of TCM/MATs program billing to lead agency.
- Although the timing of the above is unknown, it is important that NYSDOH keep the sub-committee apprised of progress so that we can provide timely input.
- The draft template models will be finalized and disseminated to the sub-committee for review and feedback.

II. Follow-up items and next steps

- a. Follow up with Alison Hamblin regarding willingness to take on responsibility for collection, analysis and blinding of financial data from lead and care management agencies—Deb Peartree/Nicole Jordan-Martin/Jessica Fear.
- b. Follow-up internally regarding any NYSDOH issues with engaging CHCS—Deirdre Astin
- c. Finalize and send out template models for lead and care management agencies to sub-committee members for review/feedback—Jessica Fear/Nicole Jordan-Martin
- d. Submission of BAHN financial model—Nicole Jordan-Martin

III. Scheduling next meeting

- a. It was agreed that the next meeting would be November 6, 2013.