

of Health

Department Public Health and Health Planning Council

Project # 142231-C Charles T Sitrin Health Care Center Inc.

Program: Residential Health Care Facility

Purpose: Construction County: Oneida

Acknowledged: December 3, 2014

Executive Summary

Description

Charles T. Sitrin Health Care Center (Sitrin), a 155-bed, voluntary/not-for-profit, residential health care facility (RHCF) located at 2050 Tilden Avenue, New Hartford (Oneida County), proposes to develop a 32-bed specialty unit to serve individuals with neurodegenerative diseases (NDs). This endeavor is a State priority initiative for which Sitrin has been awarded \$2 million in Vital Access Provider (VAP) funds to research and develop an ND program. The unit will be housed on the second floor of Sitrin's main campus building in a former 47-bed nursing home unit. The new unit will treat patients suffering from diseases such as Huntington's, ALS, Parkinson's, and other qualified NDs. In conjunction with the development of this specialty ND unit, Sitrin intends to pursue recognition as a Neurodegenerative Disease Center of Excellence.

Sitrin anticipates a three year ramp-up to achieve and maintain full occupancy of the specialty ND unit. This effort will involve attracting in-state residents afflicted with qualifying NDs, as well as repatriating New York State residents with ND diagnoses who are currently receiving RHCF related care in out-ofstate facilities. The applicant has engaged in community outreach through news releases, social media, and the internet to attract patients.

The proposed occupancy, by quarter, for the three year ramp-up period is as follows:

| Number of Beds Filled: | | | | | | |
|------------------------|---------------------------------------------------------------------------------------|--|--|--|--|--|
| | 1 st Qtr 2 nd Qtr 3 rd Qtr 4 th Qtr | | | | | |
| Year 1 | 4 8 11 16 | | | | | |
| Year 2 | 21 26 29 32 | | | | | |
| Year 3 | Maintain occupancy at 32 beds | | | | | |

OPCHSM Recommendation Contingent Approval

Need Summary

This project will provide a second source of dedicated RHCF care for individuals with neurodegenerative diseases in New York State, many of who currently must seek care in out-ofstate facilities. In addition to enabling individuals with ND to be cared for closer to home, this will reduce the higher costs to the Medicaid system associated with the out-of-state placement of these residents.

Program Summary

Charles T. Sitrin has demonstrated an understanding of the specialized care required for neurodegenerative disease residents and has developed a program that will meet their needs. VAP/SN funding has assisted Sitrin in program development and will be utilized in its implementation. The proposed 32-bed dedicated neurological disease unit will repurpose an RHCF unit to create an environment that is conducive to the long term care of residents with neurological diseases.

Financial Summary

Project costs of \$1,243,900 will be met by \$643,900 from Sitrin's operations and \$600,000 in government grants. The government grants consist of \$500,000 through a NYS Energy Research and Development Authority Consolidated Funding Application, and \$100,000 from the NYS Office of Community Renewal through their Community Development Block Grant Program.

| Budget: | Year One | Year Three |
|-------------------|-------------|-------------|
| Revenues | \$1,858,405 | \$3,197,138 |
| Expenses | \$1,843,394 | \$3,182,633 |
| Net Income/(Loss) | \$15,011 | \$14,505 |

The Medicaid rate adjustment anticipated to be funded through the Medicaid program for Years One through Three are pending Department and/or CMS approvals. As approval timelines are not predictable, the revenue calculations associated with the Year One and Year Three budgets were sensitized to reflect Sitrin's RHCF Medicaid payment rate under the current statewide pricing methodology. The sensitized budgets are consistent with Sitrin's current approved 2015 Medicaid payment rate and

project net losses of \$1,133,559 and \$624,466 for Years One and Three, respectively.

Review of the submitted and sensitized budgets indicates that the capability to proceed in a financially feasible manner during the initial three-year period requires governmental grant funding and ongoing Medicaid funding to achieve a break-even operating margin by year three.

The applicant has submitted an affidavit from the parent company attesting to temporarily fund any revenue shortfalls during the first three years of operation. A review off the Charles T. Sitrin Network of Homes and Services, Inc. consolidated balance sheet (BFA Attachment B) indicates that they have sufficient liquid resources to do so.

Subject to the noted contingencies and conditions, the applicant has demonstrated the capability to proceed in a financially feasible manner for years one and three.

Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

Approval contingent upon:

- 1. Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]
- 2. Submission and programmatic review and approval of the final floor plans for the renovation of the space to be occupied by the new 32 bed Neurodegenerative Disease Unit. Plans should demonstrate an environment, including activity space and amenities that reflects recommendations for the care of individuals who suffer from neurodegenerative diseases. [LTC]
- 3. Submission and programmatic review and approval of the final functional program, including staffing model, to operate in the proposed new unit. [LTC]
- 4. Submission of the executed New York State Energy Research and Development Authority (NYSERDA) grant award document verifying the NYSERDA grant funding amount, purpose for use of funds, and timeline for distribution, acceptable to the Department of Health. (BFA)
- 5. Submission of an executed New York State Office of Community Renewal (NYSOCR) grant award document verifying the NYSOCR grant funding amount, purpose for use of funds, and timeline for distribution, acceptable to the Department of Health. (BFA)
- 6. Submission of the executed VAP Temporary Medicaid Rate Adjustment Agreement(s) (TMRAA) documenting the VAP award(s) to support operating cost deficits for years one through three of this project, acceptable to the Department of Health. (BFA).

Approval conditional upon:

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Continued participation with the Neurodegenerative Disease Workgroup and a commitment to establish a Center of Excellence for the treatment of neurodegenerative disease. [LTC]
- 3. Compliance with any future laws, regulations or policies established by the Department for the treatment of residents with neurodegenerative diseases. [LTC]
- 4. CMS approval of the revised State Plan for enhanced reimbursement related to this population, unless an alternate funding mechanism is authorized in the state budget that would not require a State Plan Amendment. [BFA]
- 5. The applicant is required to submit Final Construction Documents, as described in BAER Drawing Submission Guidelines DSG-05, prior to the applicant's start of construction for record purposes. [AES]
- 6. Per 710.9 the applicant shall notify the appropriate Regional Office at least two months in advance of the anticipated completion of construction date to schedule any required pre-opening survey. Failure to provide such notice may result in delays affecting both the pre-opening survey and authorization by the Department to commence occupancy and/or operations. [AES]

- 7. Compliance with all applicable sections of the NFPA 101 Life Safety Code (2000 Edition), and the State Hospital Code during the construction period is mandatory. This is to ensure that the health and safety of all building occupants are not compromised by the construction project. This may require the separation of residents, patients and other building occupants, essential resident/patient support services and the required means of egress from the actual construction site. The applicant shall develop an acceptable plan for maintaining the above objectives prior to the actual start of construction and maintain a copy of same on site for review by Department staff upon request. [AES]
- 8. The applicant must adhere to the Construction Start (07/01/2015) and Completion Dates (09/30/2015). The Department understands that unforeseen circumstances may delay the start and completion of the project. It is the responsibility of the applicant to request prior approval for any changes to the start and completion dates. [AES]

Council Action Date **June 11, 2015**

Need Analysis

Background

Charles T. Sitrin Health Care Center is proposing to develop this specialty unit to address an unmet need for specialty care within New York State, particularly in Upstate New York. The table below shows the proposed changes for the facility:

| Bed Type | Bed Capacity | Proposed Action | Upon Completion |
|----------------|--------------|-----------------|-----------------|
| RHCF | 155 | 0 | 155 |
| Specialty Unit | 0 | +32 | 32 |
| Total | 155 | +32 | 187 |

In conjunction with the development of this specialty unit, the facility intends to pursue recognition as a Neurodegenerative Disease Center of Excellence.

Need Analysis

Currently, there is one facility in New York State that has a unit dedicated to the neurodegenerative disease population, the Terrence Cardinal Cooke Health Center. Unfortunately, this rarely has any available beds. Many individuals with neurodegenerative disorders in need of skilled nursing care seek placement out-of-state in order to access specialty care. This not only places a strain on both patients and families, but also on the NYS Medicaid System. The proposed specialty unit will serve individuals with neurological disorders, including Huntington's disease, Parkinson's disease, Amyotrophic Lateral Sclerosis (ALS), and multiple sclerosis.

Charles T. Sitrin Health Care Center (Sitrin) has toured the Terence Cardinal Cooke unit and studied the care model of Kindred Nursing and Rehabilitation – Laurel Lake in Massachusetts, where many of New York State's residents currently seek care. As a result, Sitrin believes that its facility can be an attractive alternative to out-of-state placement, as their proposed services are similar to the ones currently being offered out-of-state. Additionally, Sitrin's care level mix makes the facility uniquely positioned to address the needs of this population across a variety of service levels in a program focused on the unique needs related to their conditions. Given the specialty nature of the programming and care model to be developed, it is anticipated that patients will come from a broad geographical region. Sitrin's central location within ten miles of the Utica exit and within 15 miles of the Herkimer exit off the New York State Thruway, will provide families located in the Albany, Syracuse, and Rochester areas a reasonable commute to their loved ones and offer access to specialized, disease-focused care in a central location in Upstate New York.

According to the applicant, the disease specific demographics support the conclusion that many individuals who will reside in the unit will be younger than the typical long-term care resident, and particular attention will need to be given to the recreational and psychosocial needs of a younger long-term care population. Sitrin has been providing post-acute short and long-term rehabilitation since 1997 for many younger individuals.

In establishing its Center of Excellence, Sitrin plans to work with the University of Rochester's Huntington's Disease Society of America Center of Excellence. The University of Rochester's statistics for the last three years indicate the number of patients they treated with Huntington's disease:

2011: 226 total patients, 52 new cases 2012: 246 total patients, 60 new cases 2013: 256 total patients, 65 new cases

It should also be noted that the number of patients in the central part of state is steadily increasing every year. This supports the need for this type of specialty unit, especially in Central New York. Charles T. Sitrin Health Care Center RHCF utilization between 2010 and 2013 was 96.9%, 96.9%, 97.0%, and 97.7%, respectively. Current utilization, as of April 15, 2015 is 98.7%. Sitrin's RHCF utilization has continually met or exceeded the planning optimum for the last several years.

Conclusion

This project will provide a second source of dedicated neurodegenerative disease RHCF care for residents of New York State. In addition to enabling individuals with neurodegenerative diseases to be cared for closer to home, this will reduce costs to the Medicaid system through elimination of the higher costs associated with out-of-state placement of these residents.

Recommendation

From a need perspective, approval is recommended.

Program Analysis

Facility Information

| | EXISTING | PROPOSED |
|-------------------|-------------------------------------------|----------|
| FACILITY NAME | Charles T Sitrin Health Care Center, Inc. | Same |
| ADDRESS | 2050 Tilden Avenue | Same |
| | New Hartford, NY 13413 | |
| RHCF CAPACITY | 155 | 187 |
| ADHCP CAPACITY | 40 | Same |
| TYPE OF OPERATOR | Voluntary / not-for-profit | Same |
| CLASS OF OPERATOR | Corporation | Same |
| OPERATOR | Charles T Sitrin Health Care Center, Inc. | Same |

Program Review

Charles T. Sitrin Health Care Center, Inc. (Sitrin) is an existing 155-bed RHCF with an adult day health care program with a program capacity of 40 located in New Hartford, Oneida County. The nursing home is configured into nine small houses of 12-14 long term care residents with a 46 bed short term rehabilitation unit in the existing nursing home building. When the small house construction was completed the certified beds for the long term care units were moved from the main health center to the small houses, with the former 47 bed unit on the second floor utilized for administrative space. Sitrin proposes reusing this area to create a new 32-bed specialty skilled nursing unit in the now vacant space to serve individuals with neurodegenerative diseases, including Huntington's Disease (HD), ALS, and Parkinson's Disease.

The proposed neurodegenerative program will be funded, in part, through a \$2 million Vital Access/Safety Net Provider Program (VAP) award. On September 17, 2014 Governor Andrew M. Cuomo announced \$5 million in funding for nursing home providers to support Neurodegenerative Disease Centers for Excellence. Sitrin will develop their program under the tutelage of experts in the care of neurodegenerative individuals, and will work with the University of Rochester HDSA Center of Excellence in identifying the needs of residents and their families. The creation of this unit will serve as one component of a Center of Excellence for Neurological Diseases. As a Center of Excellence, Charles Sitrin plans to create an outreach program and other supportive programs on-site for people who suffer from neurological diseases, including supportive family services, adult day health care, and outpatient services.

Currently there is only one dedicated Huntington's unit at Terrence Cardinal Cooke Health Center (TCC) in New York. This lack of capacity to meet the needs of HD individuals results in them seeking care in out of state facilities. Development of the proposed dedicated unit would address the demand in-state for a specialized program geared towards neurodegenerative residents and their families. In addition to skilled nursing, Sitrin has the capability to offer alternative levels of care to individuals with neurodegenerative disease prior to a nursing home placement. These services include outpatient therapy, adult day care (both social and medical model), and respite care for short stays. Sitrin also has the ability to provide accommodations to families members who may have to travel to visit residents of the unit.

Sitrin will operate a neurodegenerative program that was developed following review of the TCC unit and the Laurel Lakes program in Massachusetts, which serves many New York HD residents. Neurodegenerative diseases are progressive in nature, and require a focused long term care program to serve these residents, who usually require nursing home level of care from the age of 40 to 50. The program must exhibit flexibility in providing care for the residents of the unit as they gradually deteriorate until end stage. These residents require a safe and stable environment with a consistent daily routine. Staff turnover in turn needs to be kept at a minimum to ensure that the care plans are consistent and do not cause residents to feel threatened. A majority of HD residents will suffer from chorea which will require specialized equipment and training to minimize injuries, including injuries to staff. The spasticity of the residents also creates a need for high calorie diets, with nutritional planning and individualized feeding essential in maintaining their well- being.

Physical Environment

The proposed unit will be located in Sitrin's main health care center building in currently vacant space on the second floor. The area became vacant when the 40-bed nursing unit was decanted into a number of small houses on the Sitrin campus. The nursing unit has been well maintained and requires minimal renovation in to accommodate the proposed program. The building sits in the front of a spacious campus in a rural type setting. There is ample open air space and grounds to support outdoor activities for residents of the neurodegenerative unit.

The unit itself is T-shaped with a nurse station and large dining and activity room located at the intersection of the three wings. Access into the unit is made through elevators located at the intersection of the T across from the nurse station. The elevators open into an inviting lobby adjacent to the main entrance and parking lot.

The neurodegenerative unit will contain 26 resident rooms configured as 20 singles and six doubles, for a total of 32 beds. The high ratio of single-bedded rooms is intended to permit the program to offer individualized care to each resident and provide ample space for the significant quantity of equipment required to support residents with neurological diseases. Each room will contain an ADA compliant toilet room. One double bedded room will include a shower. Due to the chorea and risk of falls associated with neurological diseases, it is expected that bathing will require staff assistance. The unit will include a large central bathing suite located across from the nurse station at the intersection of the T. Bathing will be integrated into the nightly routine for residents as an activity to soothe and calm residents in preparation for settling down for sleep.

Activities for the residents will take place on unit, in the therapy suite, and outside on the campus grounds. The unit has two spaces designed for activities in the northwest side and on the northern end of the unit. The on unit space is adequate to support the proposed program for the residents. In order to address the HD residents' tendencies to perspire profusely, and the inherent danger of falls stemming from their chorea, a large central bathing area is situated adjacent to the northwest dining/activity area. Rehabilitation support will be available in the large therapy suite with therapy pool located on the first floor of the building. The therapy area and pool are sufficiently sized to accommodate both the neurodegenerative and existing 46 bed short term rehabilitation nursing units. Direct access to the therapy area will be made through an additional elevator on the southern end of the unit. Resident supportive services including a dental office and the barber and beauty salon are located adjacent to the rehab area. Sitrin will afford residents the opportunity for off-site recreational activities at another campus three miles from the main facility. Sitrin will also conduct therapeutic horseback riding at a local stable with whom they have an existing relationship.

Compliance

Charles T Sitrin Health Care Center is currently in substantial compliance with all applicable codes, rules and regulations.

Conclusion

Charles T. Sitrin has demonstrated an understanding of the specialized care required for neurodegenerative disease residents and has developed a program that will meet their needs. VAP/SN funding has assisted Sitrin in program development and will be utilized in its implementation. The proposed 32 bed dedicated neurological disease unit will repurpose a previously compliant RHCF unit to create an environment that is conducive to the long term care of residents with neurological diseases.

Recommendation

From a programmatic perspective, contingent approval is recommended.

Financial Analysis

Total Project Cost and Financing

Total project cost, which is for demolition, renovation and the acquisition of movable equipment, is estimated at \$1,243,900, further broken down as follows:

| Renovation & Demolition | \$671,650 |
|----------------------------|----------------|
| Design Contingency | \$34,332 |
| Construction Contingency | \$68,665 |
| Movable Equipment | \$445,460 |
| Telecommunications | \$15,000 |
| Application Fees | \$2,000 |
| Additional Processing Fees | <u>\$6,793</u> |
| Total Project Cost | \$1,243,900 |

Project costs are based on a mid-summer 2015 construction start date with a five-month construction period.

The applicant's financing plan appears as follows:

| Equity | \$643,000 |
|---------------|------------------|
| NYSERDA Grant | \$500,000 |
| NYSOCR Grant | <u>\$100,000</u> |
| Total | \$1,243,900 |

Operating Budget

The applicant has submitted an incremental operating budget, in 2015 dollars, for years one and three of operations, as summarized below:

| | Year One <u>Per Diem</u> | Year One Incremental Total | Year Three <u>Per Diem</u> | Year Three Incremental Total |
|-------------------------------------------------------------------|---------------------------------|------------------------------------------------|---------------------------------|------------------------------------------------|
| Op. Revenue: Medicaid FFS Non-Op. Revenue: Total Revenue | \$602.42 | \$1,843,405 \$15,000 \$1,858,405 | \$275.20 | \$3,182,138 \$15,000 \$3,197,138 |
| Expenses: Operating Capital Total Expenses | \$551.98 \$50.44 \$602.42 | \$1,689,056 <u>\$154,338</u> \$1,843,394 | \$261.90 \$13.35 \$275.25 | \$3,028,295 <u>\$154,338</u> \$3,182,633 |
| Net Income Patient days Occupancy | | \$15,011 3,060 26.20% | | \$14,505 11,563 99.00% |

The following is noted with respect to the above operating budget:

- Medicaid revenues are based on the statewide pricing methodology, plus a daily Medicaid rate add-on. The proposed Year One rate of \$602.42 includes the current Statewide Medicaid operating cost rate of \$165.17, incremental capital costs of \$5.18, plus the Year One rate add-on of \$432.07. The proposed Year Three rate of \$275.20 includes the current estimated Statewide Medicaid rate for Year Three of \$163.22 without the capital per diem, plus the Year Three rate add on of \$111.98.
- As submitted, incremental occupancy is projected at 26.2% for Year One and increases to 99.0% by Year Three, bringing the ND specialty unit to almost full capacity.
- Breakeven occupancy for Year Three is projected to be 98.55%.

Patient days associated with Years One and Three are estimated at 3,060 and 11,563, respectively. Due to the nature of the ND disease process, the utilization assumption is that 100% of the patients will be Medicaid. Expense assumptions are based on the historical experience of the applicant in operating geriatric RHCF beds, plus anticipated additional costs to enhance staffing and address the specialty program service needs for this patient population.

As enhanced reimbursement has not been authorized for this population to date, the Department has sensitized the budget using current RHCF Medicaid reimbursement rates. The sensitized budget shows that the facility will generate a net loss of (\$1,133,559) and (\$624,468) for Years One and Three, respectively.

Capability and Feasibility

Total project cost of \$1,243,900 will be met will be met as follows: \$643,900 from the operations of Sitrin and \$600,000 in government grants as noted above.

Working capital requirements are estimated at \$530,438, which is equivalent to two months of Year Three expenses. The applicant has indicated that the working capital requirement will be provided in full from the additional Medicaid revenue support for this program.

BFA Attachment A presents the 2012-2014 certified and the1/1/15-3/31/2015 internal financial summaries of Charles T. Sitrin Health Care Center, Inc. The applicant generated both positive working capital and net asset positions, and had an average net loss of \$1,445,580 for the period 2012 through 2014. The applicant generated both positive working capital and net asset positions and had a net loss of \$152,983 for the period 1/1/2015-3/31/2015. The applicant indicated that the losses were due to significant changes in reimbursement methodologies during this period which negatively impacted Sitrin's overall operations. The main cause was the change to a statewide pricing methodology for nursing homes Medicaid rates, which resulted in over a one million dollar reduction in annual reimbursement. Also, the change from Medicaid Fee-For-Service to Medicaid Managed Care negative impacted Sitrin's D&TC operations beginning in 2012. In order to rectify the losses, the facility implemented an administrative layoff in the fourth quarter of 2013, required employees to pay more towards their health benefits in 2014, and closed two of their offsite dental clinics. The facility still shows a loss for 2015 but the loss is greatly reduced compared to the 2012 -2014 certified financial statements. BFA Attachment A shows that the applicant has sufficient funds available to cover the equity requirements for this project.

The submitted budget indicates a net incomes of \$15,011 and \$14,505 during Years One and Three. Revenues are based on the current Medicaid statewide pricing methodology with a significant Medicaid rate enhancement anticipated to be supported by funding through the Medicaid program. The applicant has submitted an affidavit attesting to fund any revenue shortfalls from their parent company the Charles T. Sitrin Network of Homes and Services. Inc.

As enhanced reimbursement has not been authorized for this population to date, and rests upon Department and/or CMS approvals for payment, we have sensitized the budgets using current RHCF Medicaid reimbursement rates. The sensitized budget indicates net losses of \$1,133,559 and \$624,468 during Years One and Three, respectively. These projected losses are based on the facility's current Medicaid statewide pricing rates should no enhanced funding be authorized.

Conclusion

For Years One through Three, the applicant has demonstrated the capability to proceed in a financially feasible manner contingent upon receiving governmental grant funding and ongoing enhanced Medicaid funding to support operating costs related to the care of patients with Neurodegenerative Diseases (ND). The Department will obtain necessary approvals to establish a new specialty unit designation for ND and associated enhanced Medicaid reimbursement to support the skilled nursing home care needs of this specialty population for subsequent years. Subject to the noted contingencies and condition, the applicant has demonstrated the capability to proceed in a financially feasible manner and contingent and conditional approval is recommended.

Recommendation

From a financial perspective, contingent approval is recommended.

Attachments

| BFA Attachment A | 2012-2014 certified and 1/1/15-3/31/15 internal financial statements for |
|------------------|-------------------------------------------------------------------------------|
| | Charles T. Sitrin Health Care Center, Inc. |
| BFA Attachment B | 2011-2013 Certified financial statements for the Charles T. Sitrin Network of |
| | Homes and Services, Inc. |

| Charles T.Sitrin Health Care Center, Inc. | | | | | |
|-------------------------------------------|------------------------------------|--------------|----------------------|---------------|--|
| | 1/1/2015- 3/31/2015 Internal | 2014 | 2013 | 2012 | |
| ASSETS - CURRENT | \$9,059,315 | \$6,706,625 | \$6,826,987 | \$8,439,201 | |
| ASSETS - FIXED AND OTHER | \$32,811,902 | \$34,418,530 | \$36 ,738,833 | \$38,587,756 | |
| TOTAL ASSETS | \$41,871,217 | \$41,125,155 | \$43,565,820 | \$47,026,957 | |
| LIABILITIES - CURRENT | \$4,831,184 | \$5,465,208 | \$5,317,865 | \$5,502,114 | |
| LIABILITIES - LONG-TERM | \$24,349,528 | \$22,816,462 | \$25,449,501 | \$27,928,578 | |
| TOTAL LIABILITIES | \$29,180,712 | \$28,281,670 | \$30,767,366 | \$33,430,692 | |
| WORKING CAPITAL. | \$4,228,131 | \$1,241,417 | \$1,509,122 | \$2,937,087 | |
| INCOME | \$5,362,121 | \$21,751,162 | \$22,820,650 | \$23,498,280 | |
| EXPENSE | \$5,515,104 | \$22,718,196 | \$24,786,820 | \$24,976,591 | |
| NET INCOME | (\$152,983) | (\$892,260) | (\$1,966,170) | (\$1,478,311) | |
| NET ASSET POSITION | \$12,690,505 | \$12,843,485 | \$12,798,454 | \$13,596,265 | |

Project # 142231 BFA Attachment A (Cont.)

Charles T. Sitrin H.C.C. Balance Sheet For the Period Ending March 31, 2015

Current Fiscal Year

Period Balance Last Fiscal Yr

Current Assets

| Short Term Investments | 4,602,679,95 1,457,313,75 | 4,596,361,56 1,391,255,70 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Ascounts Received e (Net) | | The state of the s |
| Due From Affiliates | 138,059.93 | 171,228.78 |
| Inventory and the state of the | 43 (465) 52 | 43,468,30 |
| Prepaid Expenses | 272,455.66 | 218,857.54 |
| Short Term Insurance Claims Rec | 247/162/00 | 258,454.00 |
| Total Current Assets | 9,059,315.18 | 9,028,187.06 |

Other Assets

| Construction in Progress Property, Plant, and Equipment | | | as the property of the state of |
|---------------------------------------------------------|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| , Accumulated Depreciation | -22,433,503.32 | | -21,045,292.16 |
| Net Property, Plant, and Equipment | 30,247,474.35 | | 32,018,370.79 |
| Debt issuance Costs net | 1 026 ,361 33 | Andrew Education | 1,135,495,24 |
| Outside Company Investments | 30,000.00 | | 30,000.00 |
| Note Receivable - Child Care Center | 78,323,67 | This was the same of the same | 102,545.83 |
| Long Term Insurance Claims Rec. | 1,429,742.00 | | 1,717,254.00 |
| Total Other Assets | | 32,811,901.35 | 35,003,665.83 |
| | | | - |
| | | | |

Total Assets

41,871,216.53

44,031,852.89

Project # 142231 BFA Attachment A (Cont.)

Charles T. Sitrin H.C.C. Balance Sheet For the Period Ending March 31, 2015

Period Balance

| | Cu | rrent Fiscal | Year | Last Fiscal Yr |
|-----------------------------------------------------------------------------------------------------|-----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|----------------------------------------------------------------|
| Current Liabilities | | | | |
| ************* | | | | |
| Tradevaccounts Payable Accrued Compensation Accrued Self, Insurance Reserve | 1,118,705.98 117,294,38 | | | y 430,502,43 1,187,290.53 155,000.00 |
| Third Party Payables | 2,280,000.00 | The Contract of the Contract o | Land Section of the Control of the | 1,890,000.00 |
| short Term insurance Claims Liab | 247,162.00 | | TOTAL TANKE OF THE SECOND | 2583454.00 |
| Oue to Resident Trust Fund | 41,463.04 | The Social adulations at Known and Social So | | 31,302.89 |
| Defenred Revenue - Resident Deposits | 118,446.18 473,761.15 | | | 81,570,65 429,725.25 |
| Total Current Liabilities | | 4,831,183.95 | | 4,473,845.75 |
| Bonds.Payable Long Term Insurance Claims Liab. Interest Rate Swap Liability Total Long Term Debt | 217125,000.00 1,429,742.00 1,794,785,58 | 24,349,527.58 | | 22,715,000.00 1,717,254.00 2,461,442/58 26,913,696.58 |
| Fund Balance | | | | |
| | | | | |
| Unrestricted Fund Balance Current Year Profit(Loss) | 12,843,487.93 | | | 12,798,459.30 -154,148,74 |
| Total Fund Balance | | 12,690,505.00 | | 12,644,310.56 |
| Total Liabilities and Fund Balance | | mand the street of the same | 41,871,216.53 | 44,031,852.89 |
| | | | | |

Fac 1 Charles T. Sitrin H.C.C. Run Date: 04/23/2015 Time: 3:52 PM Income Statement
For the Period Ending March 31, 2015

Budget #: 1

| | | ORNATION | | | YE | | | |
|-----------|------------------|------------------|----------|-------------------------------------|-------------|-----------|-------------|---------|
| | | THIS YEAR - | | | LAST YEAR - | | THIS YEAR - | |
| ACTUAL | ACTUAL | BUDGET | VARIANCE | | ACTUAL | ACTUAL | BUDGET | VARIANC |
| 1,378,987 | 1,402,511 | 1,398,673 | 3,838 | SNF Revenue | 3,993,894 | 4,093,457 | 4,060,664 | 32,79 |
| 0 | 5,227 | 2,548 | 2,679 | Respite Revenue | 10,132 | 12,983 | 7,397 | 5,58 |
| 99,961 | 98,960 | 100,723 | -1,763 | Adult Day Care Revenue | 267,829 | 259,628 | 268,268 | -8,63 |
| 27,088 | 18,385 | 29,429 | -11,044 | CORF - Physical Therapy Revenue | 74,991 | 50,563 | 85,438 | -34,8 |
| 1,145 | 1,381 | 0 | 1,381 | CORF - Occupational Therapy Revenue | 3,265 | 3,020 | 0 | 3,07 |
| 3,247 | -9 | 2,590 | -2,599 | CORF - Speech Therapy Revenue | 5,721 | -127 | 7,521 | -7,6 |
| 8,648 | 2,648 | 5,761 | -3,113 | D&T - Physical Therapy Revenue | 18,258 | 6,906 | 16,726 | -9,8 |
| 81 | 116 | 0 | 116 | D&T - Occupational Therapy Revenue | 1,318 | 1,041 | 0 | 1,0 |
| 791 | 0 | 764 | -764 | D&T - Speech Therapy Revenue | 1,618 | -35 | 2,219 | -2,2 |
| 121,127 | 131,470 | 125,274 | 6,196 | D&T - Dental New Hartford Revenue | 294,531 | 408,109 | 363,699 | 44,4 |
| 42,952 | 0 | 0 | 0 | D&T - Dental Oneida Revenue | 148,531 | . 0 | 0 | W/Ltt* |
| 3 | 0 | . 0 | 0 | D&T - Dental Ilion Revenue | 27 | . 0 | 0 | |
| 196 | -37 | 0 | -37 | D&T - Podiatry Revenue | 854 | -686 | 0 | -68 |
| 7,203 | 1,092 | 5,096 | -4,004 | D&T - Audiology Revenue | 11,627 | 7,269 | 14,795 | -7,5 |
| 213 | 697 | 0 | 697 | D&T - Psychology Revenue | 25 | 1,898 | 0 | 1,89 |
| 2,600 | 3,013 | 4,247 | -1,234 | D&T - ADD Revenue | 7,980 | 8,687 | 12,329 | -3,6 |
| 181,300 | 196,248 | 168,810 | 27,439 | Other Operating Revenue | 474,616 | 490,866 | 475,479 | 15,38 |
| | | | | | | | | |
| 1,875,543 | 1,861,703 | 1,843,915 | 17,788 | Total Operating Revenue | 5,315,217 | 5,343,579 | 5,314,534 | 29,04 |
| 42,140 | 36,609 | 41,930 | 5,321 | Nursing Administration | 127,540 | 120,429 | 121,732 | 1,3 |
| 25,896 | 25,580 | 29,301 | 3,722 | Nursing - General | 84,697 | 92,135 | 85,069 | -7,0 |
| 12,482 | 12,490 | 12,494 | 3 | Utilization Review | 34,915 | 36,252 | 36,272 | |
| 124,385 | 136,994 | 143,796 | 6,801 | Nursing - Rehab Unit | 395,864 | 398,501 | 417,471 | 18,9 |
| 0 | 36,117 | 0 | -36,117 | Neurological Specialty Unit | 0 | 36,340 | 0 | -36,3 |
| 210,834 | 224,057 | 245,359 | 21,302 | Nursing - Houses | 676,179 | 653,367 | 712,334 | 58,9 |
| 5,581 | 8,402 | 9,807 | 1,405 | Inservice | 25,683 | 24,728 | 28,471 | 3,7 |
| 22,600 | 21,637 | 23,206 | 1,570 | Adult Day Care | 64,498 | 63,352 | 69,142 | 5.7 |
| 43,335 | 40,947 | 38,255 | -2,692 | Physical Therapy - Inpatient | 121,609 | 114,049 | 111,064 | -2,9 |
| 36,273 | 28,522 | 29,184 | 661 | Occupational Therapy - Inpatient | 96,862 | 92,422 | 84,727 | -7,6 |
| 8,784 | 6,075 | 5,441 | -634 | Speech Therapy - Inpatient | 24,331 | 18,444 | 15,796 | -2,6 |
| 6,016 | 6,016 | 6,401 | 385 | Dental - Inpatient | 17,207 | 17,527 | 18,584 | 1,0 |
| 17,435 | 17,239 | 17,419 | 180 | Social Services | 50,932 | 50,763 | 50,573 | -1 |
| 131,273 | 137,622 | 128,042 | -9,579 | Dietary | 361,146 | 386,080 | 371,736 | -14,3 |
| 4,105 | | 3,219 | -51 | Cafeteria #1 and #2 | 10,720 | 9,246 | 9,345 | 10 |
| 8,428 | 8,562 | 8,438 | -124 | Medical Records | 24,802 | 24,742 | 24,497 | -24 |
| 12,346 | 13,294 | 12,153 | | Activities | 34,766 | 34,977 | 35,283 | 3 |
| 11,484 | 10,262 | 12,743 | 2,481 | | 35,287 | 39,025 | 41,093 | 2.0 |
| 5,691 | 5,470 | 5,637 | 1000 | Seauty and Barber | 16,299 | 15,664 | 16,366 | 70 |
| 27,952 | 26,637 | 27,044 | 407 | Housekeeping | 81,719 | 78,500 | 78,516 | |
| 44,050 | 14,349 | 15,585 | 1,236 | Laundry | 47,508 | 41,464 | 45,247 | 3,7 |
| 40,008 | 37,116 | 38,837 | 1,721 | | 133,245 | 109,546 | 115,451 | 5,9 |
| 7,212 | | 7,091 | -451 | Physician Assistant | 21,320 | 21,275 | 20,586 | -6 |
| 56,827 | 7,542 53,802 | 49,169 | -4,633 | | 118,983 | 138,715 | 142,749 | 4,0 |
| 8,094 | 8,102 | 10,326 | | Transportation | 18,505 | 30,535 | 29,977 | -5 |
| 5,205 | 5,228 | 5,481 | 252 | | 9,036 | 17,023 | 17,984 | 9 |
| 94,276 | | | | | 279,838 | 289,769 | | |
| | 111,303 | 103,002 | -8,301 | | | 120,633 | 302,813 | 13,0 |
| 44,997 | 43,618 13,202 | 46,074 13,097 | -105 | Accounting Information Systems | 128,812 | | 127,472 | 6,8 |
| 14,683 | | | | | 42,021 | 38,830 | 38,022 | -80 |

Fac 1 Charles T. Sitrin H.C.C.

Run Date: 04/23/2015 Time: 3:52 PM

Income Statement For the Period Ending March 31, 2015

Budget #: 1

| | MONTHLY IN | FORMATION | | | Y | EAR TO DATE | INFORMATION | |
|------------|------------|-------------|----------|---------------------------------|-----------|-------------|-------------|---------|
| AST YEAR - | | THIS YEAR - | | | | | | |
| ACTUAL | ACTUAL | BUDGET | VARIANCE | | ACTUAL | ACTUAL | BUDGET | VARIANC |
| 930 | 125 | 637 | 512 | Outpatient Administration | 1,865 | 1,236 | 1,849 | 61 |
| 5,625 | 9,119 | 5,232 | -3,887 | Outpatient - Maintenance | 25,854 | 16,091 | 15,189 | -90 |
| 1,628 | 2,392 | 1,648 | -744 | Outpatient Housekeeping | 4,636 | 5,445 | 4,784 | -66 |
| 18,366 | 19,766 | 18,719 | -1,047 | Outpatient Physical Therapy | 61,652 | 58,594 | 56,345 | -2,24 |
| 0 | 0 | 0 | 0 | Outpatient Occupational Therapy | 0 | 0 | 0 | 9 |
| 3,966 | 3,759 | 3,508 | -251 | Outpatient Speech Therapy | 14,782 | 11,035 | 10,184 | -85 |
| 10,377 | 2,990 | 4,501 | 1,512 | Audiology Clinic | 16,956 | 11,901 | 13,068 | 1,16 |
| 2,062 | 2,899 | 2,603 | -296 | Wellness | 6,628 | 8,095 | 7,558 | -53 |
| 600 | 0 | . 0 | 0 | Podiatry Clinic | 1,200 | 0 | 0 | |
| 0 | 600 | 340 | -260 | Psychology Clinic | 65 | 1,270 | 986 | -28 |
| 3,100 | 4,025 | 3,058 | -967 | ADD Clinic | 7,635 | 8,880 | 8,877 | - |
| 81,028 | 111,723 | 110,283 | -1,440 | Dental Clinic - New Hartford | 244,455 | 323,695 | 322,421 | -1,27 |
| 39,684 | - 0 | 0 | 0 | Dental Clinic - Oneida | 119,557 | 0 | 0 | |
| 2,227 | 0 | 0 | 0 | Dental Clinic - Ilion | 7,600 | 0 | 0 | 3 |
| 0 | 0 | 0 | 0 | Dental Clinic - Mobile | 0 | 0 | 0 | |
| 27,434 | 25,719 | 27,759 | 2,039 | Foundation Expenses | 78,543 | 74,077 | 80,590 | 6,51 |
| 168,857 | 173,293 | 179,427 | 6,134 | Employee Benefits | 377,351 | 451,692 | 505,586 | 53,89 |
| 54,181 | 74,246 | 61,477 | -12,769 | Utilities | 235,425 | 185,882 | 198,086 | 12,20 |
| 86,404 | 101,625 | 100,198 | -1,427 | Unassigned Expenses | 279,318 | 273,799 | 284,255 | 10,45 |
| 6,364 | 6,129 | 6,795 | 666 | Communications | 19,856 | 19,959 | 19,726 | -23 |
| 0 | 0 | 0 | 0 | Camp Sitrin/Kids Oneida | 14 | 0 | . 0 | |
| 218,024 | 210,389 | 210,046 | -343 | Depreciation and Amortization | 653,727 | 632,178 | 630,121 | -2,05 |
| 117,204 | 108,797 | 107,710 | -1,087 | Interest | 340,025 | 315,900 | 312,720 | -3,18 |
| 1,920,795 | 1,958,089 | 1,932,808 | -25,280 | Total Operating Expenses | 5,582,283 | 5,515,104 | 5,641,701 | 126,59 |
| -45,252 | -96,385 | -88,893 | -7,492 | Operating Profit/(Loss) | -267,066 | -171,524 | -327,167 | 155,64 |
| 5,516 | -11,382 | 3,822 | -15,204 | Interest Revenue | 17,387 | 17,318 | 11,096 | 6,22 |
| -4,470 | -849 | 0 | -849 | Other Non-Operating Revenue | 95,530 | 1,223 | 0 | 1,22 |
| 1,046 | -12,230 | | -16,052 | Total Non-Operating Revenue | 112,917 | 18,541 | 11,096 | 7,44 |
| | -108,616 | -85,071 | | Net Profit/(Loss) | | -152,983 | | 163,08 |

Balance Sheets

December 31, 2014 and 2013

| <u>Assets</u> | | 2014 | 2013 |
|------------------------------------------------------------------------------------------------|-----|------------|------------|
| Current assets: | | | |
| Cash and cash equivalents | \$ | 2,715,813 | 3,141,284 |
| Investments | | 1,318,762 | 1,285,897 |
| Patient accounts receivable, net of allowance for doubtful accounts of \$357,500 and \$185,000 | | | |
| in 2014 and 2013, respectively | | 2,038,428 | 1,995,078 |
| Inventories | | 42,488 | 46,137 |
| Prepaid expenses and other assets | | 566,730 | 334,429 |
| Note receivable from affiliate | _ | 24,404 | 24,162 |
| Total current assets | | 6,706,625 | 6,826,987 |
| Deposits from patients | | 100,043 | 81,059 |
| Cash held in trust for patients | | 36,891 | 44,745 |
| Assets limited as to use | | 954,754 | 952,847 |
| Property and equipment, net | | 30,753,458 | 32,665,748 |
| Note receivable from affiliate | | 59,998 | 84,402 |
| Unamortized debt issuance costs, net of accumulated amortizati | ion | | |
| of \$698,677 and \$589,543 in 2014 and 2013, respectively | | 1,053,644 | 1,162,778 |
| Other assets | - 0 | 1,459,742 | 1,747,254 |
| | \$ | 41,125,155 | 43,565,820 |

| Liabilities and Net Assets | | 2014 | 2013 |
|----------------------------------------------|----|------------|------------|
| Current liabilities: | | | |
| Current portion of long-term debt | \$ | 1,670,000 | 1,590,000 |
| Accounts payable | | 472,223 | 387,587 |
| Accrued expenses and other liabilities | | 1,311,456 | 1,500,552 |
| Due to affiliates, net | | 297,209 | 46,400 |
| Estimated third-party payor settlements, net | | 1,714,320 | 1,793,326 |
| Total current liabilities | | 5,465,208 | 5,317,865 |
| Deposits from patients | | 100,043 | 81,059 |
| Cash held in trust for patients | | 36,891 | 44,745 |
| Long-term debt, net of current portion | | 19,455,000 | 21,125,000 |
| Interest rate swap liability | | 1,794,786 | 2,481,443 |
| Other liabilities | | 1,429,742 | 1,717,254 |
| Total liabilities | | 28,281,670 | 30,767,366 |
| Unrestricted net assets | 7 | 12,843,485 | 12,798,454 |
| Contingencies | | | |
| | \$ | 41,125,155 | 43,565,820 |
| | | | |

Statements of Operations and Changes in Net Assets

Years ended December 31, 2014 and 2013

| | 2014 | 2013 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------|
| Unrestricted revenues, gains and other support: | | |
| Net patient service revenue | \$ 19,684,547 | 20,687,924 |
| Other operating revenue | 2,066,615 | 1,967,456 |
| Total revenues, gains and other support | 21,751,162 | 22,655,380 |
| rotal to volideo3 gains tald outer support | 21,701,102 | |
| Expenses: | | |
| Salaries and wages | 10,749,489 | 12,355,909 |
| Fringe benefits | 2,558,590 | 3,102,182 |
| Supplies and other expenses | 4,233,622 | 4,187,988 |
| Depreciation and amortization | 2,568,384 | 2,575,955 |
| Provision for bad debts | 280,907 | 105,227 |
| Interest | 1,363,932 | 1,454,602 |
| New York State gross receipts tax | 963,272 | 1,004,957 |
| New Tolk State gloss receipts tax | 703,212 | 1,004,937 |
| Total expenses | 22,718,196 | 24,786,820 |
| Loss from operations | (967,034) | (2,131,440) |
| Nonoperating gains and other support, net: | | |
| Interest and dividend income | 75,404 | 46,919 |
| | | |
| Gain (loss) on disposal of equipment Unrestricted contributions | (182,892) | 52,439 |
| • • • • • • • • • • • • • • • • • • • • | 182,262 | 67,727 |
| Contributions to Sitrin Child Day Care Facility, Inc. | | (1,815) |
| Total nonoperating gains and other support, net | 74,774 | 165,270_ |
| | | |
| Deficiency of revenues over expenses | (892,260) | (1,966,170) |
| Change in fair value of interest rate swap | 686,657 | 1,026,216 |
| Change in net unrealized gains and losses on investments | (12,779) | 142,143 |
| Contributions received for purchase of property and | (,, | , |
| equipment | 263,413 | |
| -1-7 | | |
| Increase (decrease) in net assets | 45,031 | (797,811) |
| Net assets at beginning of year | 12,798,454 | 13,596,265 |
| Net assets at end of year | \$ 12,843,485 | 12,798,454 |
| the region productive of the first first of the first of | 12,013,100 | 123,770,101 |

Balance Sheets

December 31, 2013 and 2012

| Assets | | 2013 | 2012 |
|------------------------------------------------------------------------------------------------|----|------------------------------|------------|
| Current assets: | | | |
| Cash and cash equivalents | \$ | 3,141,284 | 4,639,171 |
| Investments | | 1,285,897 | 1,146,843 |
| Patient accounts receivable, net of allowance for doubtful accounts of \$185,000 and \$175,000 | | | |
| in 2013 and 2012, respectively | | 1,995,078 | 2,074,544 |
| Inventories | | 46,137 | 47,540 |
| Prepaid expenses and other assets | | 334,429 | 481,081 |
| Due from affiliates, net | | - | 26,101 |
| Note receivable from affiliate | | 24,162 | 23,921 |
| Total current assets | | 6,826,987 | 8,439,201 |
| Deposits from patients | | 81,059 | 116,661 |
| Cash held in trust for residents | | 44,745 | 72,513 |
| Assets limited as to use | | 952,847 | 950,938 |
| Property and equipment, net | | 32,665,748 | 34,136,423 |
| Note receivable from affiliate | | 84,402 | 152,564 |
| Unamortized debt issuance costs, net of accumulated amortizati | on | 7.23 S. 4 C. 7 - 4 C. 9 C. 9 | 0 |
| of \$589,543 and \$480,409 in 2013 and 2012, respectively | | 1,162,778 | 1,271,912 |
| Other assets | - | 1,747,254 | 1,886,745 |
| | \$ | 43,565,820 | 47,026,957 |

| Liabilities and Net Assets | | 2013 | 2012 |
|----------------------------------------------|-------|------------|------------|
| Current liabilities: | | | |
| Current portion of long-term debt | S | 1,590,000 | 1,590,000 |
| Accounts payable | 10.70 | 387,587 | 430,697 |
| Accrued expenses and other liabilities | | 1,500,552 | 1,548,676 |
| Due to affiliates, net | | 46,400 | - |
| Estimated third-party payor settlements, net | | 1,793,326 | 1,932,741 |
| Total current liabilities | | 5,317,865 | 5,502,114 |
| Deposits from patients | | 81,059 | 116,661 |
| Cash held in trust for residents | | 44,745 | 72,513 |
| Long-term debt, net of current portion | | 21,125,000 | 22,715,000 |
| Interest rate swap liability | | 2,481,443 | 3,507,659 |
| Other liabilities | 20 | 1,717,254 | 1,516,745 |
| Total liabilities | | 30,767,366 | 33,430,692 |
| Unrestricted net assets | | 12,798,454 | 13,596,265 |
| Contingencies | | | 16 |
| | S | 43,565,820 | 47,026,957 |

Statements of Operations and Changes in Net Assets

Years ended December 31, 2013 and 2012

| Unrestricted revenues, gains and other support: \$ 20,687,924 21,528,994 Other operating revenue 1,967,456 1,796,804 Total revenues, gains and other support 22,655,380 23,325,798 Expenses: 3,102,182 3,105,863 Supplies and wages 12,355,909 12,214,425 Fringe benefits 3,102,182 3,105,863 Supplies and other expenses 4,187,988 4,219,712 Depreciation and amortization 2,575,955 2,580,282 Provision for bad debts 105,227 16,925 Interest 1,454,602 1,535,112 New York State gross receipts tax 1,004,957 1,304,272 Total expenses 24,786,820 24,976,591 Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: 1 46,919 45,827 Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,746 Unrestricted contributions 67,727 72,518 Contributions to Sitrin Child Day Care Faci | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| Other operating revenue 1,967,456 1,796,804 Total revenues, gains and other support 22,655,380 23,325,798 Expenses: Salaries and wages 12,355,909 12,214,425 Fringe benefits 3,102,182 3,105,863 Supplies and other expenses 4,187,988 4,219,712 Depreciation and amortization 2,575,955 2,580,282 Provision for bad debts 105,227 16,925 Interest 1,454,602 1,535,112 New York State gross receipts tax 1,004,957 1,304,272 Total expenses 24,786,820 24,976,591 Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,746 59,746 Unrestricted contributions 67,727 72,515 Contributions to Sitrin Child Day Care Facility, Inc. (1,815) (5,610 Total nonoperating gains and other support, net 165,270 172,482 Deficiency of revenues over expenses | |
| Total revenues, gains and other support 22,655,380 23,325,798 | |
| Expenses: Salaries and wages Fringe benefits Supplies and other expenses Quantification Provision for bad debts Interest Interest Total expenses Gain on disposal of equipment Unrestricted contributions Contributions to Sitrin Child Day Care Facility, Inc. Total nonoperating gains and other support, net Deficiency of revenues over expenses Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 12,355,909 12,214,425 3,105,863 3,102,182 3,105,863 3,102,182 3,105,863 4,187,988 4,219,712 2,575,955 2,580,282 105,227 16,925 1,454,602 1,535,112 1,004,957 1,304,272 1,304,272 24,786,820 24,976,591 24,786,820 24,976,591 24,786,820 24,976,591 24,786,820 24,976,591 24,976,591 25,112 26,112 26,113 26,116 27,12,113 27,25,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28,113 28 | - |
| Salaries and wages 12,355,909 12,214,425 Fringe benefits 3,102,182 3,105,863 Supplies and other expenses 4,187,988 4,219,712 Depreciation and amortization 2,575,955 2,580,282 Provision for bad debts 105,227 16,925 Interest 1,454,602 1,535,112 New York State gross receipts tax 1,004,957 1,304,272 Total expenses 24,786,820 24,976,591 Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: 46,919 45,827 Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,744 Unrestricted contributions 67,727 72,519 Contributions to Sitrin Child Day Care Facility, Inc. (1,815) (5,610 Total nonoperating gains and other support, net 165,270 172,482 Deficiency of revenues over expenses (1,966,170) (1,478,311 Change in fair value of interest rate swap 1,026,216 363,862 Change in net unrealized gains and losses on investments 142,143 93,693 | _ |
| Salaries and wages 12,355,909 12,214,425 Fringe benefits 3,102,182 3,105,863 Supplies and other expenses 4,187,988 4,219,712 Depreciation and amortization 2,575,955 2,580,282 Provision for bad debts 105,227 16,925 Interest 1,454,602 1,535,112 New York State gross receipts tax 1,004,957 1,304,272 Total expenses 24,786,820 24,976,591 Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: 46,919 45,827 Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,744 Unrestricted contributions 67,727 72,519 Contributions to Sitrin Child Day Care Facility, Inc. (1,815) (5,610 Total nonoperating gains and other support, net 165,270 172,482 Deficiency of revenues over expenses (1,966,170) (1,478,311 Change in fair value of interest rate swap 1,026,216 363,862 Change in net unrealized gains and losses on investments 142,143 93,693 | |
| Fringe benefits 3,102,182 3,105,863 Supplies and other expenses 4,187,988 4,219,712 Depreciation and amortization 2,575,955 2,580,282 Provision for bad debts 105,227 16,925 Interest 1,454,602 1,535,112 New York State gross receipts tax 24,786,820 24,976,591 Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: 46,919 45,827 Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,746 Unrestricted contributions 67,727 72,519 Contributions to Sitrin Child Day Care Facility, Inc. (1,815) (5,610 Total nonoperating gains and other support, net 165,270 172,482 Deficiency of revenues over expenses (1,966,170) (1,478,311 Change in fair value of interest rate swap 1,026,216 363,862 Change in net unrealized gains and losses on investments 142,143 93,693 | j. |
| Depreciation and amortization 2,575,955 2,580,282 Provision for bad debts 105,227 16,925 Interest 1,454,602 1,535,112 New York State gross receipts tax 1,004,957 1,304,272 Total expenses 24,786,820 24,976,591 Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: 46,919 45,827 Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,746 Unrestricted contributions 67,727 72,519 Contributions to Sitrin Child Day Care Facility, Inc. (1,815) (5,610 Total nonoperating gains and other support, net 165,270 172,482 Deficiency of revenues over expenses (1,966,170) (1,478,311) Change in fair value of interest rate swap 1,026,216 363,862 Change in net unrealized gains and losses on investments 142,143 93,693 | |
| Provision for bad debts | |
| Provision for bad debts | |
| Interest New York State gross receipts tax | į. |
| New York State gross receipts tax 1,004,957 1,304,272 Total expenses 24,786,820 24,976,591 Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: 46,919 45,827 Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,746 Unrestricted contributions 67,727 72,519 Contributions to Sitrin Child Day Care Facility, Inc. (1,815) (5,610 Total nonoperating gains and other support, net 165,270 172,482 Deficiency of revenues over expenses (1,966,170) (1,478,311 Change in fair value of interest rate swap 1,026,216 363,862 Change in net unrealized gains and losses on investments 142,143 93,696 | |
| Loss from operations (2,131,440) (1,650,793 Nonoperating gains and other support, net: Interest and dividend income 46,919 45,827 Gain on disposal of equipment 52,439 59,746 Unrestricted contributions 67,727 72,519 Contributions to Sitrin Child Day Care Facility, Inc. (1,815) (5,610) Total nonoperating gains and other support, net 165,270 172,482 Deficiency of revenues over expenses (1,966,170) (1,478,311) Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 142,143 93,696 | |
| Nonoperating gains and other support, net: Interest and dividend income Gain on disposal of equipment Unrestricted contributions Contributions to Sitrin Child Day Care Facility, Inc. Total nonoperating gains and other support, net Deficiency of revenues over expenses Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 46,919 45,827 59,746 67,727 72,519 (1,815) (5,610 (1,815) (1,966,170) (1,478,311 (1,966,170) (1,478,311 (1,966,170) (1,478,311 (1,966,170) (1,478,311 (1,966,170) (1,966,170) (1,966,170) (1,966,170) (1,966,170) | |
| Interest and dividend income Gain on disposal of equipment Unrestricted contributions Contributions to Sitrin Child Day Care Facility, Inc. Total nonoperating gains and other support, net Deficiency of revenues over expenses Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 46,919 52,439 59,746 (1,815) (1,815) (1,815) (1,815) (1,478,311 (1,478,311) (1,478,311) (1,478,311) |) |
| Interest and dividend income Gain on disposal of equipment Unrestricted contributions Contributions to Sitrin Child Day Care Facility, Inc. Total nonoperating gains and other support, net Deficiency of revenues over expenses Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 46,919 52,439 59,746 (1,815) (1,815) (1,815) (1,815) (1,478,311 (1,478,311) (1,478,311) (1,478,311) | |
| Gain on disposal of equipment Unrestricted contributions Contributions to Sitrin Child Day Care Facility, Inc. Total nonoperating gains and other support, net Deficiency of revenues over expenses Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 52,439 59,746 (1,815) (1,815) (1,815) (1,966,170) (1,478,311 (1,478,311) (1,478,311) (1,478,311) | |
| Unrestricted contributions Contributions to Sitrin Child Day Care Facility, Inc. Total nonoperating gains and other support, net Deficiency of revenues over expenses Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 67,727 (1,815) (1,815) (1,966,170) (1,478,311) (1,478,311) (1,478,311) (1,478,311) | |
| Contributions to Sitrin Child Day Care Facility, Inc. Total nonoperating gains and other support, net Deficiency of revenues over expenses (1,966,170) Change in fair value of interest rate swap Change in net unrealized gains and losses on investments (1,815) (1,815) (1,815) (1,478,311) (1,478,311) (1,478,311) | |
| Total nonoperating gains and other support, net Deficiency of revenues over expenses (1,966,170) Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 1,026,216 363,862 93,693 | |
| Deficiency of revenues over expenses (1,966,170) (1,478,311) Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 142,143 93,696 |)_ |
| Change in fair value of interest rate swap Change in net unrealized gains and losses on investments 1,026,216 363,862 93,698 | <u>-</u> |
| Change in net unrealized gains and losses on investments 142,143 93,698 |) |
| Change in net unrealized gains and losses on investments 142,143 93,698 | , |
| | |
| Contributions received for nurchase of property and | , |
| Contributions received for purchase of property and equipment - 63,500 | |
| | |
| Contribution of land - 875,000 | _ |
| Decrease in net assets (797,811) (82,251 |) |
| Net assets at beginning of year | 5_ |
| Net assets at end of year \$ 12,798,454 13,596,265 | 5 |

CHARLES T. SITRIN NETWORK OF HOMES AND SERVICES, INC. AND SUBSIDIARIES

Consolidated Balance Sheets

December 31, 2013 and 2012

| Assets | | 2013 | 2012 |
|------------------------------------------------------------|-----|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Current assets: | | | |
| Cash and cash equivalents | \$ | 6,259,712 | 7,189,739 |
| Investments . | Ψ | 2,614,745 | 1,990,989 |
| Guild assets | | 52,079 | 52,301 |
| Patient and resident accounts receivable, net of allowance | | 32,017 | 52,501 |
| for doubtful accounts of \$196,375 in 2013 and \$177,542 | | | |
| in 2012 | | 2,630,591 | 2,772,872 |
| Pledges receivable, net | | 2,000,001 | 5,500 |
| Inventories | | 50,691 | 54,544 |
| Prepaid expenses and other assets | | 410,037 | 577,848 |
| Beneficial interest in charitable trusts | | 101,252 | 261,734 |
| 1 | - | | |
| Total current assets | | 12,119,107 | 12,905,527 |
| Deposits from residents | | 229,015 | 248,933 |
| Cash held in trust for residents | | 161,114 | 195,088 |
| Assets limited as to use | | 975,356 | 1,003,257 |
| Property and equipment, net | | 44,134,247 | 46,050,151 |
| Land held for development | | 984,397 | 984,397 |
| Art and collectibles | | 68,806 | 68,806 |
| Beneficial interest in charitable trusts | | 1,984,516 | 1,946,742 |
| Unamortized debt issuance costs, net of accumulated | | | Service Control of Service Contr |
| amortization of \$831,361 in 2013 and \$706,639 in 2012 | | 1,311,577 | 1,436,299 |
| Other assets | | 1,912,859 | 1,886,745 |
| | • | | |
| Total assets | \$. | 63,880,994 | 66,725,945 |

| Liabilities and Net Assets | | 2013 | 2012 |
|-----------------------------------------|----|------------|------------|
| Current liabilities: | | | |
| Current portion of long-term debt | \$ | 1,949,241 | 1,976,746 |
| Accounts payable | | 494,375 | 601,825 |
| Accrued expenses and other liabilities | | 1,797,365 | 1,857,017 |
| Estimated third-party payor settlements | - | 2,723,378 | 2,510,577 |
| Total current liabilities | | 6,964,359 | 6,946,165 |
| Deposits from residents | | 229,015 | 248,933 |
| Cash held in trust for residents | , | 161,114 | 195,088 |
| Long-term debt, net of current portion | | 25,761,170 | 27,666,713 |
| Interest rate swap liability | | 2,742,905 | 3,889,562 |
| Other liabilities | | 1,882,859 | 1,516,745 |
| Total liabilities | | 37,741,422 | 40,463,206 |
| Net assets: | | | |
| Unrestricted | | 23,568,745 | 23,724,646 |
| Temporarily restricted | | 2,561,540 | 2,528,806 |
| Permanently restricted | | 9,287 | 9,287 |
| Total net assets | | 26,139,572 | 26,262,739 |
| * | | | |
| Contingencies (note 12) | | | |
| Total liabilities and net assets | \$ | 63,880,994 | 66,725,945 |

CHARLES T. SITRIN NETWORK OF HOMES AND SERVICES, INC. AND SUBSIDIARIES

Consolidated Statements of Operations

Years ended December 31, 2013 and 2012

| | 2013 | 2012 |
|-----------------------------------------------------------|------------------|-------------|
| Revenue, gains and other support: | | |
| Net patient and resident service revenue | \$ 27,645,676 | 28,218,194 |
| Other operating revenue | 1,386,840 | 1,312,653 |
| Net assets released from restrictions used for operations | 614,422 | 223,746 |
| Total revenue, gains and other support | 29,646,938 | 29,754,593 |
| Expenses: | | |
| Salaries and wages | 15,725,367 | 15,595,058 |
| Fringe benefits | 3,768,275 | 3,725,546 |
| Supplies and other expenses | 5,633,823 | 5,740,594 |
| Depreciation and amortization | 3,294,580 | 3,285,888 |
| Provision for bad debts | 115,035 | 18,999 |
| Interest | 1,721,859 | 1,818,118 |
| New York State gross receipts tax | 1,166,453 | 1,455,979 |
| Tow Tork Build gross receipts tax | 1,100,433 | 1,400,777 |
| Total expenses | 31,425,392 | 31,640,182 |
| Loss from operations | (1,778,454) | (1,885,589) |
| Nonoperating gains and other support, net: | | |
| Investment income | 73,969 | 105,639 |
| Gain on disposal of equipment | 69,811 | 58,301 |
| Unrestricted contributions | 145,942 | 155,983 |
| One Street Contributions | 143,742 | 155,765 |
| Total nonoperating gains and other support, net | 289,722 | 319,923 |
| Deficiency of revenues over expenses | (1,488,732) | (1,565,666) |
| Change in net unrealized gains and losses on investments | 186,174 | 105,175 |
| Change in fair value of interest rate swap | 1,146,657 | 364,485 |
| Contribution of land | | 875,000 |
| Decrease in unrestricted net assets | \$ (155,901) | (221,006) |

See accompanying notes to consolidated financial statements.

CHARLES T. SITRIN NETWORK OF HOMES AND SERVICES, INC. AND SUBSIDIARIES

Consolidated Statements of Changes in Net Assets

Years ended December 31, 2013 and 2012

| Unrestricted net assets: | | 2013 | 2012 |
|--------------------------------------------------------------------------------------------------------|----|----------------------|--------------------|
| Deficiency of revenues over expenses | \$ | (1,488,732) | (1,565,666) |
| Change in net unrealized gains and losses on investments Change in fair value of interest rate swap | | 186,174 1,146,657 | 105,175 364,485 |
| Contribution of land | | | 875,000 |
| Decease in unrestricted net assets | | (155,901) | (221,006) |
| Temporarily restricted net assets: | | | |
| Restricted contributions | | 157,367 | 328,937 |
| Investment income | | 170 | 110 |
| Change in value of charitable trusts | | 489,619 | (3,022) |
| Net assets released from restrictions used for operations | | (614,422) | (223,746) |
| Increase in temporarily restricted net assets | | 32,734 | 102,279 |
| Decrease in net assets | | (123,167) | (118,727) |
| Net assets at beginning of year | , | 26,262,739 | 26,381,466 |
| Net assets at end of year | \$ | 26,139,572 | 26,262,739 |

CHARLES T. SITRIN NETWORK OF HOMES AND SERVICES, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

Years ended December 31, 2013 and 2012

| Change in net assets Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities: Depreciation and amortization 3,294,580 3,285,888 Provision for bad debts 115,035 Reserve on pledges receivable Change in net unrealized gains and losses on investments Net realized gains on investments (34,714) (52,942) Gain on disposal of equipment (69,811) Change in fair value of interest rate swap (1,146,657) (364,485) Change in value of charitable trusts Contributions received for purchase of property and equipment Contribution of land Changes in operating assets and liabilities: Inventories, prepaid expenses and other assets Inventories, prepaid expenses and other assets Beneficial interest in charitable trusts Accounts payable, accrued expenses and other liabilities Inventories, prepaid expenses and other assets Accounts payable, accrued expenses and other liabilities Inventories, prepaid expenses and other assets Accounts payable, accrued expenses and other liabilities Inventories prepaid expenses and other assets Accounts payable, accrued expenses and other liabilities Patient and resident accounts receivable Accounts payable, accrued expenses and other liabilities Pestimated third-party payor settlements Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities Purchase of property and equipment Net (increase) decrease in assets limited as to use Proceeds from sales of property and equipment Net (cash used in investing activities Payments on long-term debt Cash flows from financing activities: Payments on long-term debt Cash flows from financing activities: Payments on long-term debt Cash flows from financing activities: Payment on debt issuance of long-term debt Contributions received for purchase of property and equipment Net cash used in financing activities Net cash used in financing activities Payment on debt issuance of long-term debt Contributions received for purchase | Cool flows from an artist of the | 2013 | 2012 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------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| Adjustments to reconcile change in net assets to net cash provided by operating activities: Depreciation and amortization 3,294,580 115,035 18,999 Reserve on pledges receivable 500 75,000 Change in net unrealized gains and losses on investments (186,174) (105,175) Net realized gains on investments (34,714) (52,942) Gain on disposal of equipment (69,811) Change in fair value of interest rate swap (1,146,657) (364,485) Change in value of charitable trusts (489,619) 3,022 Contributions received for purchase of property and equipment (156,967) (132,592) Contribution of land (156,967) (132,592) Contribution of land (156,967) (132,592) Contribution of land (156,967) (132,592) Changes in operating assets and liabilities: Inventories, prepaid expenses and other assets (89,228) (483,440) Beneficial interest in charitable trusts (89,228) (483,440) Beneficial interest in charitable trusts (12,272) Patient and resident accounts receivable 27,246 (48,001) Accounts payable, accrued expenses and other liabilities 199,012 493,419 Estimated third-party payor settlements 199,012 493,419 Estimated third-party payor settlements 212,801 (5401,727) Net cash provided by operating activities 2,165,164 (5606,779) Cash flows from investing activities: Purchase of investments, net (402,868) (85,084) Purchase of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment 73,014 29,618 Net (increase) decrease in assets limited as to use (1,979,253) (1,707,140) Proceeds from financing activities: Payments on long-term debt (1,979,253) (1,707,140) Proceeds from financing activities: Payments on long-term debt (1,279,253) (1,707,140) Proceeds from financing activities: Payments on long-term debt (1,319,110) (2,277,636) Cash flows from financing activities (1,176,081) (1,360,193) Net increase (decrease) in cash and cash equivalents (930,027) (2,968,950) Cash and cash equivalents at beginning of year 7,189,739 4,220,789 | Cash flows from operating activities: | (100.167) | (110 707) |
| Depreciation and amortization 3,294,580 115,035 18,999 | The state of the s | (123,167) | (118, 727) |
| Depreciation and amortization 3,294,580 115,035 18,999 Reserve on pledges receivable 500 75,000 Change in net unrealized gains and losses on investments (186,174) (105,175) Net realized gains on investments (34,714) (52,942) Gain on disposal of equipment (69,811) (58,301) Change in fair value of interest rate swap (1,146,657) (364,485) Change in value of charitable trusts (489,619) 3,022 Contributions received for purchase of property and equipment (156,967) (132,592) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27,246) (27 | | | |
| Provision for bad debts Reserve on pledges receivable 500 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 | • • • | 2 224 522 | 2 225 222 |
| Reserve on pledges receivable | | | The second secon |
| Change in net unrealized gains and losses on investments (186,174) (105,175) Net realized gains on investments (34,714) (52,942) Gain on disposal of equipment (69,811) (58,301) Change in fair value of interest rate swap (1,146,657) (364,485) Change in value of charitable trusts (489,619) 3,022 Contributions received for purchase of property and equipment (156,967) (132,592) Contribution of land - (875,000) Changes in operating assets and liabilities: Inventories, prepaid expenses and other assets (89,228) (483,440) Beneficial interest in charitable trusts 612,327 (48,001) Patient and resident accounts receivable 27,246 (432,613) Accounts payable, accrued expenses and other liabilities 199,012 493,419 Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities 2,165,164 6,606,779 Cash flows from investing activities: (402,868) (85,084) Purchase of investments, net (402,868) (85,084) Proceeds from sales o | | | |
| Net realized gains on investments | | | the same of the sa |
| Gain on disposal of equipment | | | |
| Change in fair value of interest rate swap (1,146,657) (364,485) Change in value of charitable trusts (489,619) 3,022 Contributions received for purchase of property and equipment (156,967) (132,592) Contribution of land - (875,000) Changes in operating assets and liabilities: Inventories, prepaid expenses and other assets (89,228) (483,440) Beneficial interest in charitable trusts 612,327 (48,001) Patient and resident accounts receivable 27,246 (432,613) Accounts payable, accrued expenses and other liabilities 199,012 493,419 Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities 2,165,164 6,606,779 Cash flows from investing activities: (402,868) (85,084) Purchase of investments, net (402,868) (85,084) Purchase of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment 73,014 29,618 Net (increase) decrease in interest in executive's life insurance policy 240,000 (12,509) | | | |
| Change in value of charitable trusts (489,619) 3,022 Contributions received for purchase of property and equipment (156,967) (132,592) Contribution of land - (875,000) Changes in operating assets and liabilities: - (487,000) Inventories, prepaid expenses and other assets (89,228) (483,440) Beneficial interest in charitable trusts 612,327 (48,001) Patient and resident accounts receivable 27,246 (432,613) Accounts payable, accrued expenses and other liabilities 199,012 493,419 Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities 2,165,164 6,606,779 Cash flows from investing activities: (402,868) (85,084) Purchase of investments, net (402,868) (85,084) Purchase of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment 73,014 29,618 Net (increase) decrease in assets limited as to use 27,901 (972,272) (Increase) decrease in interest in executive's life insurance p | | | |
| Contributions received for purchase of property and equipment | | | |
| equipment Contribution of land (875,000) Changes in operating assets and liabilities: Inventories, prepaid expenses and other assets (89,228) (483,440) Beneficial interest in charitable trusts (432,013) Patient and resident accounts receivable (432,613) Accounts payable, accrued expenses and other liabilities (19,012 493,419 Estimated third-party payor settlements (12,801 5,401,727 Net cash provided by operating activities (212,801 5,401,727 Net cash provided by operating activities (402,868) (85,084) Purchase of investments, net (402,868) (85,084) Purchase of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment (1,257,157) (1,237,389) Proceeds from financing activities (1,319,110) (2,277,636) Cash flows from financing activities: Payments on long-term debt (1,979,253) (1,707,140) Proceeds from issuance of long-term debt (1,979,253) (1,707,140) Proceeds from issuance of long-term debt (1,979,253) (1,707,140) Proceeds from issuance of long-term debt (1,976,081) (1,360,193) Proceeds from issuance costs (1,33,98) Proceeds from issua | | (489,619) | 3,022 |
| Contribution of land Changes in operating assets and liabilities: | Contributions received for purchase of property and | | |
| Changes in operating assets and liabilities: (89,228) (483,440) Beneficial interest in charitable trusts 612,327 (48,001) Patient and resident accounts receivable 27,246 (432,613) Accounts payable, accrued expenses and other liabilities 199,012 493,419 Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities 2,165,164 6,606,779 Cash flows from investing activities: (402,868) (85,084) Purchase of investments, net (402,868) (85,084) Purchase of property and equipment 73,014 29,618 Net (increase) decrease in assets limited as to use 27,901 (972,272) (Increase) decrease in interest in executive's life insurance policy 240,000 (12,509) Net cash used in investing activities (1,319,110) (2,277,636) Cash flows from financing activities: (1,979,253) (1,707,140) Payments on long-term debt (1,979,253) (1,707,140) Proceeds from issuance of long-term debt (40,205 227,753 Contributions received for purchase of property and equipme | | (156,967) | (132,592) |
| Inventories, prepaid expenses and other assets Beneficial interest in charitable trusts | | - | (875,000) |
| Beneficial interest in charitable trusts | Changes in operating assets and liabilities: | | |
| Patient and resident accounts receivable 27,246 (432,613) Accounts payable, accrued expenses and other liabilities 199,012 493,419 Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities 2,165,164 6,606,779 Cash flows from investing activities: (402,868) (85,084) Purchase of investments, net (402,868) (85,084) Purchase of property and equipment 73,014 29,618 Net (increase) decrease in assets limited as to use 27,901 (972,272) (Increase) decrease in interest in executive's life insurance policy 240,000 (12,509) Net cash used in investing activities (1,319,110) (2,277,636) Cash flows from financing activities: (1,319,110) (2,277,636) Cash flows from financing activities: (1,979,253) (1,707,140) Proceeds from issuance of long-term debt (1,979,253) (1,707,140) Proceeds from issuance of property and equipment 156,967 132,592 Payment of debt issuance costs (1,376,081) (1,360,193) Net cash used in financing activities | Inventories, prepaid expenses and other assets | (89,228) | (483,440) |
| Accounts payable, accrued expenses and other liabilities | Beneficial interest in charitable trusts | 612,327 | (48,001) |
| Isabilities 199,012 493,419 Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities 2,165,164 6,606,779 | Patient and resident accounts receivable | 27,246 | (432,613) |
| Estimated third-party payor settlements 212,801 5,401,727 Net cash provided by operating activities 2,165,164 6,606,779 Cash flows from investing activities: 4,002,868 (85,084) Purchase of investments, net (402,868) (85,084) Purchase of property and equipment (1,257,157) (1,237,389) Proceeds from sales of property and equipment 73,014 29,618 Net (increase) decrease in assets limited as to use 27,901 (972,272) (Increase) decrease in interest in executive's life insurance policy 240,000 (12,509) Net cash used in investing activities (1,319,110) (2,277,636) Cash flows from financing activities: (1,379,253) (1,707,140) Proceeds from issuance of long-term debt 46,205 227,753 Contributions received for purchase of property and equipment 156,967 132,592 Payment of debt issuance costs - (13398) Net cash used in financing activities (1,776,081) (1,360,193) Net increase (decrease) in cash and cash equivalents (930,027) 2,968,950 Cash and cash equivalents at end of year | Accounts payable, accrued expenses and other | | |
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| Contributions received for purchase of property and equipment Payment of debt issuance costs Net cash used in financing activities Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year 156,967 132,592 (13,398) (1,776,081) (1,360,193) 2,968,950 2,968,950 4,220,789 Cash and cash equivalents at end of year \$ 6,259,712 7,189,739 | Proceeds from issuance of long-term debt | 46,205 | 227,753 |
| Net cash used in financing activities (1,776,081) (1,360,193) Net increase (decrease) in cash and cash equivalents (930,027) 2,968,950 Cash and cash equivalents at beginning of year 7,189,739 4,220,789 Cash and cash equivalents at end of year \$ 6,259,712 7,189,739 | Contributions received for purchase of property and equipment | 156,967 | |
| Net increase (decrease) in cash and cash equivalents (930,027) 2,968,950 Cash and cash equivalents at beginning of year 7,189,739 4,220,789 Cash and cash equivalents at end of year \$ 6,259,712 7,189,739 | Payment of debt issuance costs | - | (13,398) |
| Cash and cash equivalents at beginning of year 7,189,739 4,220,789 Cash and cash equivalents at end of year \$ 6,259,712 7,189,739 | Net cash used in financing activities | (1,776,081) | (1,360,193) |
| Cash and cash equivalents at beginning of year 7,189,739 4,220,789 Cash and cash equivalents at end of year \$ 6,259,712 7,189,739 | Net increase (decrease) in cash and cash equivalents | (930,027) | 2,968,950 |
| Cash and cash equivalents at end of year \$ 6,259,712 7,189,739 | Cash and cash equivalents at beginning of year | | THE RESIDENCE SHOULD SERVE |
| | | | |
| | See accompanying notes to consolidated financial statements. | | |

Charles T Sitrin Health Care Center Inc

The following table shows how this nursing home performs in key quality measure areas.

| Percentage of residents who | Performance Ranking |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| ©Self-report moderate to severe pain (short stay) Reporting period: October 2013 to September 2014 31.5% This Facility 13.8% State average 18.5% National average | 1 out of 5 stars |
| Plave pressure sores that are new or worsened Reporting period: October 2013 to September 2014 1.9% This Facility 1.1% State average 1.0% National average | 1 out of 5 stars |
| Were given, appropriately, the seasonal influenza vaccine (short stay) Reporting period: October 2013 to September 2014 99.2% This Facility 85.7% State average 84.1% National average | 5 out of 5 stars |
| Were given, appropriately, the pneumococcal vaccine Reporting period: October 2013 to September 2014 98.2% This Facility 84.5% State average 82.6% National average | 5 out of 5 stars |
| Newly received an antipsychotic medication Reporting period: October 2013 to September 2014 0.3% This Facility 2.3% State average 2.4% National average | 5 out of 5 stars |
| Needed increased help with daily activities (long stay) Reporting period: January to September 2014 12.3% This Facility 14.1% State average 15.6% National average | 3 out of 5 stars |
| | 2 out of 5 stars |
| Phave pressure sores (long stay) Reporting period: January to September 2014 7.0% This Facility 7.6% State average 6.0% National average | 3 out of 5 stars |

Lose too much weight (long stay) 富富富富 Reporting period: January to September 2014 4 out of 5 stars 3.9% This Facility 6.3% State average 7.1% National average QLose control of their bowels or bladder (long stay, low risk) Reporting period: January to September 2014 1 out of 5 stars 61.9% This Facility 44.8% State average 44.6% National average @Had a catheter inserted and left in their bladder (long stay) Reporting period: January to September 2014 3 out of 5 stars 2.2% This Facility 2.6% State average 3.1% National average 食食食食食 Reporting period: January to September 2014 5 out of 5 stars 2.5% This Facility 5.5% State average 5.7% National average WWW Reporting period: January to September 2014 4 out of 5 stars 1.2% This Facility 11.4% State average 6.1% National average Were physically restrained (long stay) Reporting period: January to September 2014 3 out of 5 stars 0.6% This Facility 1.6% State average 1.1% National average Experienced one or more falls with major injury (long stay) Reporting period: January to September 2014 1 out of 5 stars 4.7% This Facility 2.7% State average 3.2% National average Were given, appropriately, the seasonal influenza vaccine (long) 5 out of 5 stars Reporting period: January to September 2014 100.0% This Facility 96.2% State average 94.6% National average Were given, appropriately, the pneumococcal vaccine (long) stay) 5 out of 5 stars Reporting period: January to September 2014 100.0% This Facility 96.9% State average 94.1% National average Reporting period: January to September 2014 5 out of 5 stars 10.2% This Facility 17.8% State average 19.5% National average

Charles T Sitrin Health Care Center Inc

Inspection Report

Report Period: March 2011 to February 2015

PFI: 0620

Regional Office: Central New York Regional Office

This report displays citations for Certification Surveys and Complaint Surveys during the reporting period.

Summary

This table summarizes the citations in the details section of this report and compares them against the statewide average.

| Measure | This Facility | Statewide Average |
|-------------------------------------------------------------------|---------------|-------------------|
| Standard Health Deficiencies | 30 | 23 |
| Life Safety Code Deficiencies | 8 | 11 |
| Total Deficiencies | 38 | 34 |
| Deficiencies Related to Actual Harm or Immediate Jeopardy | 2 | 1 |
| % of Deficiencies Related to Actual Harm or Immediate Jeopardy | 5% | 3% |

Source: NYS Department of Health website, Nursing Home Profile