



**Department  
of Health**

# **Updated Fiscal Agent Data**

**EICC Meeting**

**December 15, 2022**

# Introduction

- Report on the progress of the State Fiscal Agent in the Early Intervention Program
- Update information from previous EICC meeting
- Topics to be discussed include:
  - Enrollment
  - Provider Capacity
  - Timeliness of Payments
  - Insurance and Medicaid Reimbursement

## Data Sources

- Claims submitted April 1, 2013 to present
  - NYEIS data as of November 21, 2022
  - KIDS data as of June 30, 2016
  - EIFS data as of July 13, 2015
  - State Fiscal Agent data as of November 17, 2022

# Enrollment

## Children with an IFSP

### By Quarter

Quarter	2018	2019	2020	2021	2022
1 <sup>st</sup>	40,622	41,212	40,811	34,472	40,174
2 <sup>nd</sup>	43,942	44,433	39,626	34,918	39,968
3 <sup>rd</sup>	47,643	48,089	42,096	43,400	48,583
4 <sup>th</sup>	39,177	39,132	32,995	37,922	

### By Program Year

Program Year (July 1-June 30)	Cumulative Count
2017-2018	69,950*
2018-2019	70,716*
2019-2020	66,244*
2020-2021	64,924*
2021-2022	68,393**

\*Data consistent with the Federal 618 tables.

\*\* NYEIS Data as of 11/21/22, reflecting children with IFSPs as of June 30, 2022 – the fully completed Program Year 2021-2022.

## Capacity : Rendering & Billing Providers

	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Rendering Therapist*	12,576	12,188	12,030	12,071	12,469	13,113	12,934	12,787	12,948	13,433
Billing Provider*	835	846	838	827	831	852	835	839	849	855
Ratio of Child to Rendering	3.82	4.20	4.20	3.96	4.09	4.26	4.38	4.36	4.52	4.62

\* Some billing providers are also rendering providers (counts not mutually exclusive).

# Full Provider Payment for All Claims

	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Claims Submitted (*1,000,000)	1.587	1.782	1.716	1.771	2.097	2.199	2.039	2.037	2.333	2.342
Claims Paid in Full (*1,000,000)	1.536	1.723	1.643	1.708	2.064	2.158	1.983	1.974	2.290	2.304
Mean Days	19	18	18	18	24	26	24	22	20	46
Median Days	13	13	13	13	23	24	24	24	22	33
90 <sup>th</sup> Days	35	33	32	33	36	38	37	34	31	108
Percent Unpaid	0.97%	1.74%	1.99%	1.86%	1.14%	1.38%	1.43%	.94%	.55%	1.65%

Timeliness is calculated as the number of days from the date the claim is submitted to the Early Intervention Program (NYEIS) to the date the claim is paid in full by all payers.

## Provider Submission of Claims

	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Claims Submitted (*1,000,000)	1.587	1.782	1.716	1.771	2.064	2.168	2.009	2.037	2.333	2.342
Mean Days from Date of Service	28	28	29	27	25	28	29	27	25	26
Median Days from Date of Service	22	22	22	21	20	22	21	20	19	20
90 <sup>th</sup> % Days	59	57	62	56	54	59	63	57	54	58

Timeliness is calculated as the number of days from the date the service was provided to the date the claim was submitted to the Early Intervention Program (NYEIS or EIBilling.com).



# Commercial Insurance Reimbursement

Represents all claims that were submitted to commercial insurance.

Year	Quarter	Claims Submitted to Commercial Insurance	Claims Paid by Commercial Insurance	Percent Reimbursed
2019	3	\$21,631,491.00	\$3,448,744.67	15.94%
	4	\$19,647,341.00	\$2,949,743.79	15.01%
2020	1	\$17,538,624.00	\$1,831,319.76	10.44%
	2	\$13,157,008.00	\$2,304,899.68	17.52%
	3	\$13,991,635.25	\$2,297,295.58	16.42%
	4	\$13,293,069.48	\$2,199,908.10	16.55%
2021	1	\$14,594,048.50	\$1,955,207.92	13.40%
	2	\$16,438,638.00	\$2,572,039.16	15.65%
	3	\$16,307,801.16	\$2,799,975.45	17.17%
	4	\$14,806,667.03	\$2,636,170.58	17.80%
2022	1	\$12,644,260.50	\$1,703,470.29	13.47%
	2	\$244,312.50	\$15,712.10	6.43%
	3	\$63,101.00	\$660.09	1.05%





# Medicaid Reimbursement

Excludes  
Transportation  
Respite and  
Assistive  
Technology  
Devices

Year	Quarter	Claims Submitted to Medicaid	Claims Paid by Medicaid	Percent Reimbursed
2019	3	\$112,984,115.86	\$79,978,593.30	70.79%
	4	\$101,997,373.23	\$73,599,609.06	72.16%
2020	1	\$94,300,241.41	\$72,156,122.18	76.52%
	2	\$70,172,051.81	\$48,268,973.64	68.79%
	3	\$76,744,652.35	\$53,202,966.43	69.32%
	4	\$72,761,950.17	\$51,340,541.36	70.56%
2021	1	\$80,237,658.76	\$57,944,876.56	72.22%
	2	\$92,391,264.15	\$66,789,922.71	72.29%
	3	\$97,378,171.30	\$69,890,535.21	71.77%
	4	\$90,361,492.53	\$65,938,293.03	72.97%
2022	1	\$92,980,252.73	\$67,620,177.09	72.73%
	2	\$105,932,661.94	\$77,021,596.93	72.71%
	3	\$106,292,663.26	\$77,506,117.98	72.92%

