



**Department
of Health**

Updated Fiscal Agent Data

EICC Meeting

September 15, 2022

Introduction

- Report on the progress of the State Fiscal Agent in the Early Intervention Program
- Update information from previous EICC meeting
- Topics to be discussed include:
 - Enrollment
 - Provider Capacity
 - Timeliness of Payments
 - Insurance and Medicaid Reimbursement

Data Sources

- Claims submitted April 1, 2013 to present
 - NYEIS data as of August 15, 2022
 - KIDS data as of June 30, 2016
 - EIFS data as of July 13, 2015
 - State Fiscal Agent data as of August 11, 2022

Enrollment

Children with an IFSP

By Quarter

Quarter	2018	2019	2020	2021	2022
1 st	40,622	41,212	40,811	34,472	40,174
2 nd	43,942	44,433	39,626	34,918	39,968
3 rd	47,643	48,089	42,096	43,400	
4 th	39,177	39,132	32,995	37,922	

By Program Year

Program Year (July 1-June 30)	Cumulative Count
2017-2018	69,950*
2018-2019	70,716*
2019-2020	66,244*
2020-2021	64,924*
2021-2022	68,247**

*Data consistent with the Federal 618 tables.

** NYEIS Data as of 8/15/22, reflecting children with IFSPs as of June 30, 2022 – the fully completed Program Year 2021-2022.

Capacity : Rendering & Billing Providers

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022
Rendering Therapist *	14,312	12,576	12,188	12,030	12,071	12,469	13,113	12,934	12,787	12,948
Billing Provider*	904	835	846	838	827	831	852	835	839	849
Ratio of Child to Rendering	3.90	3.82	4.20	4.20	3.96	4.09	4.26	4.38	4.36	4.52

* Some billing providers are also rendering providers (counts not mutually exclusive).

Full Provider Payment for All Claims

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022
Claims Submitted (*1,000,000)	2.175	1.587	1.782	1.716	1.771	2.097	2.199	2.039	2.037	2.333
Claims Paid in Full (*1,000,000)	2.078	1.536	1.723	1.643	1.708	2.064	2.158	1.983	1.974	2.290
Mean Days	29	19	18	18	18	24	26	24	22	20
Median Days	22	13	13	13	13	23	24	24	24	22
90 th Days	50	35	33	32	33	36	38	37	34	31
Percent Unpaid	1.07%	0.97%	1.74%	1.99%	1.86%	1.54%	1.38%	1.90%	1.84%	1.85%

Timeliness is calculated as the number of days from the date the claim is submitted to the Early Intervention Program (NYEIS) to the date the claim is paid in full by all payers.

Provider Submission of Claims

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022
Claims Submitted (*1,000,000)	2.175	1.587	1.782	1.716	1.771	2.064	2.168	2.009	2.037	2.333
Mean Days from Date of Service	25	28	28	29	27	25	28	29	27	25
Median Days from Date of Service	19	22	22	22	21	20	22	21	20	19
90 th % Days	50	59	57	62	56	54	59	63	57	54

Timeliness is calculated as the number of days from the date the service was provided to the date the claim was submitted to the Early Intervention Program (NYEIS or EIBilling.com).

Commercial Insurance Reimbursement

Represents all claims that were submitted to commercial insurance.

Year	Quarter	Claims Submitted to Commercial Insurance	Claims Paid by Commercial Insurance	Percent Reimbursed
2019	2	\$22,394,825.00	\$3,415,482.86	15.25%
	3	\$21,631,491.00	\$3,448,744.67	15.94%
	4	\$19,647,341.00	\$2,949,743.79	15.01%
2020	1	\$17,538,624.00	\$1,831,319.76	10.44%
	2	\$13,157,008.00	\$2,304,899.68	17.52%
	3	\$13,991,635.25	\$2,297,295.58	16.42%
	4	\$13,293,069.48	\$2,199,908.10	16.55%
2021	1	\$14,594,048.50	\$1,955,207.92	13.40%
	2	\$16,438,638.00	\$2,572,039.16	15.65%
	3	\$16,307,801.16	\$2,799,975.45	17.17%
	4	\$14,806,667.03	\$2,636,170.58	17.80%
2022	1	\$12,644,260.50	\$1,703,470.29	13.47%
	2	\$244,312.50	\$15,712.10	6.43%



Medicaid Reimbursement

Year	Quarter	Claims Submitted to Medicaid	Claims Paid by Medicaid	Percent Reimbursed
2019	2	\$111,233,362.48	\$80,498,339.77	72.37%
	3	\$112,984,115.86	\$79,978,593.30	70.79%
	4	\$101,997,373.23	\$73,599,609.06	72.16%
2020	1	\$94,300,241.41	\$72,156,122.18	76.52%
	2	\$70,172,051.81	\$48,268,973.64	68.79%
	3	\$76,744,652.35	\$53,202,966.43	69.32%
	4	\$72,761,950.17	\$51,340,541.36	70.56%
2021	1	\$80,237,658.76	\$57,944,876.56	72.22%
	2	\$92,391,264.15	\$66,789,922.71	72.29%
	3	\$97,378,171.30	\$69,890,535.21	71.77%
	4	\$90,361,492.53	\$65,938,293.03	72.97%
2022	1	\$92,980,252.73	\$67,620,177.09	72.73%
	2	\$105,932,661.94	\$77,021,596.93	72.71%

Excludes
Transportation
Respite and
Assistive
Technology
Devices

